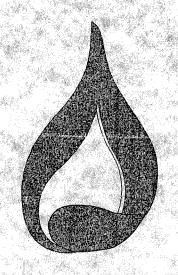
YEAR ENDING 2003

# ANNUAL REPORT

# Montana-Dakota Utilities Company

GAS UTILITY



RECEIVED BY

2011 APR 3D AM 9: 24

PUBLIC SERVICE

COMMISSION

TO THE
PUBLIC SERVICE COMMISSION
STATE OF MONTANA
1701 PROSPECT AVENUE
P.O. BOX 202601
HELENA, MT 59620-2601

REVISED JULY 28, 1998

400 North Fourth Street Bismarck, ND 58501 (701) 222-7900

April 29, 2004

Ms. Kate Whitney, Administrator Utility Division Montana Public Service Commission 1701 Prospect Avenue Helena, MT 59620

Re: Annual Reports

30 M 9: 2

77

Dear Ms. Whitney:

Montana-Dakota Utilities Co. (Montana-Dakota), a Division of MDU Resources Group, Inc., herewith submits two copies of its Electric and Gas Annual Reports for the year ended December 31, 2003. One CD copy of the reports is also enclosed.

Data relating to Schedules 14, 15 and 16 of the electric and gas reports, as well as the supplier information required for Schedule 33 of the gas report is proprietary and confidential. Montana-Dakota will provide a Motion for Protective Order relating to the information. Upon issuance of a protective order, Montana-Dakota will provide the information to the Commission and the Montana Consumer Counsel as proprietary schedules.

Please acknowledge receipt by stamping or initialing the duplicate copy of this letter attached hereto and returning the same in the enclosed self-addressed, stamped envelope.

Sincerely,

Donald N. Ball
Donald R. Ball

Assistant Vice President -

Regulatory Affairs

**Enclosures** 

c: Montana Consumer Counsel

# **Gas Annual Report**

#### Instructions

#### General

- 1. A Microsoft EXCEL 2000 workbook of the annual report is being provided on computer disk for your convenience. The workbook contains the schedules of the annual report. Each schedule is on the worksheet named that schedule. For example, Schedule 1 is on the sheet titled "Schedule 1". By entering your company name in the cell named "Company" of the first worksheet, the spreadsheet will put your company name on all the worksheets in the workbook. The same is true for inputting the year of the report in the cell named "YEAR". You can "GOTO" the proper cell by using the F5 key and selecting the name of the cell.
- 2. The workbook contains input sections that are unprotected, and non-input sections that are protected. Cell protection can be disabled or enabled through "TOOLS PROTECTION UNPROTECT SHEET" on your toolbar. Formulas and checks are built into most of the templates.
- 3. Use of the disk is optional. The disk and the report cover shall be returned when the report is filed. There are macros built into the workbook to assist you with the report. An explanation of the macros is on the "Control" worksheet at the front of the workbook. The explanations start at cell A1.
- 4. All forms must be filled out in permanent ink and be legible. Note: Even if the computer disk is used, a printed version of the report shall be filed. Please submit one unbound copy of the annual report along with the regular number of annual reports that you submit. This aids in scanning the report so that it may be published on our web site. The orientation and margins are set up on each individual worksheet and should print on one page. If you elect not to use the disk, please format your reports to fit on one 8.5" by 11" page with the left binding edge (top if landscaped) set at .85", the right edge (bottom if landscaped) set at .4", and the remaining two margins at .5". You may select specific schedules to print See the worksheet "CONTROL".
- 5. Indicate negative amounts (such as decreases) by enclosing the figures in parentheses ( ).
- 6. Where space is a consideration, information on financial schedules may be rounded to thousands of dollars. Companies submitting schedules rounded to thousands shall so indicate at the top of the schedule.
- Where more space is needed or more than one schedule is needed additional schedules may be attached and shall be included directly behind the original schedule to which it pertains and be labeled accordingly (for example, Schedule 1A).
- 8. The information required with respect to any statement shall be furnished as a minimum requirement to which shall be added such further information as is necessary to make the required schedules not misleading.
- 9. All companies owned by another company shall attach a corporate structure chart of the holding company.

- 10. Schedules that have no activity during the year or are not applicable to the respondent shall be marked as not applicable and submitted with the report.
- 11. The following schedules shall be filled out with information on a total company basis:

Schedules 1 through 5 Schedules 6 and 7 Schedule 14 Schedule 17 and 18 Schedules 23 through 26 Schedule 33

All other schedules shall be filled out with either Montana specific data, or both total company and Montana specific data, as indicated in the schedule titles and headings.

Financial schedules shall include all amounts originating in Montana or allocated to Montana from other jurisdictions.

- 12. For schedules where information may be provided using Mcf or Dkt, circle Mcf or Dkt to indicate which measurement is being reported. (For example, schedules 28, 32, 33 and 34).
- 13. FERC Form-2 sheets may not be substituted in lieu of completing annual report schedules.
- 14. Common sense must be used when filling out all schedules.

#### **Specific Instructions**

#### Schedules 6 and 7

- 1. All transactions with affiliated companies shall be reported. The definition of affiliated companies as set out in 18 C.F.R. Part 201 shall be used.
- 2. Column (c). Respondents shall indicate in column (c) the method used to determine the price. Respondents shall indicate if a contract is in place between the Affiliate and the Utility. If a contract is in place, respondents shall indicate the year the contract was initiated, the term of the contract and the method used to determine the contract price.
- 3. Column (c). If the method used to determine the price is different than the previous year, respondents shall provide an explanation, including the reason for the change.

#### Schedules 8, 18, and 23

1. Include all notes to the financial statements required by the FERC or included in the financial statements issued as audited financial statements. These notes shall be included in the report directly behind the schedules and shall be labeled appropriately (Schedule 8A, etc.).

#### Schedule 12

1. Respondents shall disclose all payments made during the year for services where the aggregate payment to the recipient was \$5,000 or more. Utilities having jurisdictional revenue equal to or in excess of \$1,000,000 shall report aggregate payments of \$25,000 or more. Utilities having jurisdictional revenue

equal to or in excess of \$10,000,000 shall report aggregate payments of \$75,000 or more. Payments must include fees, retainers, commissions, gifts, contributions, assessments, bonuses, subscriptions, allowances for expenses or any other form of payment for services or as a donation.

#### Schedule 14

- 1. Companies with more than one plan (for example, both a retirement plan and a deferred savings plan) shall complete a schedule for each plan.
- 2. Companies with defined benefit plans must complete the entire form using FASB 87 and 132 guidelines.
- 3. Interest rate percentages shall be listed to two decimal places.

#### Schedule 15

- 1. All changes in the employee benefit plans shall be explained in a narrative on lines 15 and 16. All cost containment measures implemented in the reporting year shall be explained and quantified in a narrative on lines 15 and 16. All assumptions used in quantifying cost containment results shall be disclosed.
- 2. Schedule 15 shall be filled out using FASB 106 and 132 guidelines.

#### Schedule 16

- Include in the "other" column ALL additional forms of compensation, including, but not limited to: deferred compensation, deferred savings plan, profit sharing, supplemental or non-qualified retirement plan, employee stock ownership plan, restricted stock, stock options, stock appreciation rights, performance share awards, dividend equivalent shares, mortgage payments, use of company cars or car lease payments, tax preparation consulting, financial consulting, home security systems, company-paid physicals, subscriptions to periodicals, memberships, association or club dues, tuition reimbursement, employee discounts, and spouse travel.
- 2. The above compensation items shall be listed separately. Where more space is needed additional schedules may be attached directly behind the original schedule.

#### Schedule 17

- 1. Respondents shall provide all executive compensation information in conformance with that required by the Securities and Exchange Commission (SEC) (Regulation S-K Item 402, Executive Compensation).
- Include in the "other" column ALL additional forms of compensation, including, but not limited to: deferred compensation, deferred savings plan, profit sharing, supplemental or non-qualified retirement plan, employee stock ownership plan, restricted stock, stock options, stock appreciation rights, performance share awards, dividend equivalent shares, mortgage payments, use of company cars or car lease payments, tax preparation consulting, financial consulting, home security systems, company-paid physicals, subscriptions to periodicals, memberships, association or club dues, tuition reimbursement, employee discounts, and spouse travel.
- 3. All items included in the "other" compensation column shall be listed separately. Where more space is needed additional schedules may be attached directly behind the original schedule.
- 4. In addition, respondents shall attach a copy of the executive compensation information provided to the SEC.

#### Schedule 24

1. Interest expense and debt issuance expense shall be included in the annual net cost column.

#### Schedule 26

- 1. Earnings per share and dividends per share shall be reported on a quarterly basis and entries shall be made only to the months that end the respective quarters (for example, March, June, September, and December.)
- 2. The retention and price/earnings ratios shall be calculated on a year end basis. Enter the actual year end market price in the "TOTAL Year End" row. If the computer disk is used, enter the year end market price in the "High" column.

#### Schedule 27

- 1. All entries to lines 9 or 16 must be detailed separately on an attached sheet.
- 2. Only companies who have specifically been authorized in a Commission Order to include cash working capital in ratebase may include cash working capital in lines 9 or 16. Cash working capital must be calculated using the methodology approved in the Commission Order. The Commission Order specifying cash working capital shall be noted on the attached sheet.
- 2. Indicate, for each adjustment on lines 28 through 46, if the amount is updated or is from the last rate case. All adjustments shall be calculated using Commission methodology.

#### Schedule 28

1. Information from this schedule is consolidated with information from other Utilities and reported to the National Association of Regulatory Utility Commissioners (NARUC). Your assistance in completing this schedule, even though information may be located in other areas of the annual report, expedites reporting to the NARUC and is appreciated.

#### Schedule 31

- 1. This schedule shall be completed for the year following the reporting year.
- 2. Respondents shall itemize projects of \$50,000 or more. Utilities having jurisdictional revenue equal to or in excess of \$1,000,000 shall itemize projects of \$100,000 or more. Utilities having jurisdictional revenue equal to or in excess of \$10,000,000 shall itemize projects of \$1,000,000 or more. All projects that are not itemized shall be reported in aggregate and labeled as Other.

#### Schedule 34

- 1. In addition to a description, the year the program was initiated and the projected life of the program shall be included in the program description column.
- 2. On an attached sheet, define program "participant" and program conservation "unit" for each program. Also, provide the number of program participants and the number of units acquired or processed during this reporting year.

# **Gas Annual Report**

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#### **IDENTIFICATION**

MDU Resources Group, Inc.

2. Name Under Which Respondent Does Business:

Montana-Dakota Utilities Co.

3. Date Utility Service First Offered in Montana

1920

4. Address to send Correspondence Concerning Report:

Montana-Dakota Utilities Co.

400 North Fourth Street Bismarck, ND 58501

5. Person Responsible for This Report:

Legal Name of Respondent:

Donald R. Ball

5a. Telephone Number:

(701) 222-7630

Control Over Respondent

- 1. If direct control over the respondent was held by another entity at the end of year provide the following:
  - 1a. Name and address of the controlling organization or person:
  - 1b. Means by which control was held:
  - 1c. Percent Ownership:

#### **SCHEDULE 2**

Year: 2003

<b> </b>	Board of Directors 1/	
Line	Name of Director	D
No.	and Address (City, State)	Remuneration
ļ	(a)	(b)
1	Martin A. White, Bismarck, ND	_
2	Ronald D. Tipton, Bismarck, ND	n-
3	Bruce T. Imsdahl, Bismarck, ND	
4	Lester H. Loble II, Bismarck, ND 2/	-
5	Ronald G. Skarphol, Bismarck, ND	_
6	Warren L. Robinson, Bismarck, ND	-
7		
8		
9		
10		
11		
12	1/ Montana-Dakota Utilities Co. is a division of MDU Resources Group, Inc.,	
13	and has no Board of Directors. The affairs of the Company are managed by	
14	a Managing Committee, the members of which are provided herein rather	
15	than the directors of MDU Resources Group, Inc.	
16	2/ Lester H. Loble, II retired on 1/02/2004.	

		Officers	Year: 2003
Line	Title	Department	
No.	of Officer	Supervised	Name
<u> </u>	(a)	(b)	(c)
1	Chief Executive Officer	Executive	Ronald D. Tipton
2			
3	President	Executive	Bruce T. Imsdahl
4			
5	Vice President	Gas Supply and Office Services	Donald F. Klempel 1/
6			
7	Vice President	Electric Supply	Andrea L. Stomberg 2/
8			
9	Executive Vice President	Business Development and	Dennis L. Haider
10		Strategic Planning	
11	No. 5		
12	Vice President	Operations	David L. Goodin
13	Vian Dranidant O. J. II		
14	Vice President, Controller	Accounting, Information Systems,	Craig A. Keller
15	and Chief Accounting	Fleet and Procurement	
16	Officer		
17 18	Vice President	–	
19	vice President	Human Resources	Richard D. Spratt
20	Assistant Vice President	Dogulatary Affaire	
21	Assistant vice Fresident	Regulatory Affairs	Donald R. Ball
	1/ Effective 8/11/2003, Donald	I F. Klempel assumed the title of Vice	<b>5</b>
23	The save of the soot, bollaid	is Nemper assumed the title of Vice	President.
	2/ Effective 8/11/2003 Andrea	L. Stomberg assumed the title of Vi	as Brasida I
25		Comberg assumed the little of VI	ce President.
26			
27			
28			
29			
30			
31			
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37			
38			
39			
40			

#### **CORPORATE STRUCTURE**

Year: 2003 Subsidiary/Company Name Line of Business Earnings (000's) Percent of Total 1 Montana-Dakota Utilities Co./ Electric and Natural Gas \$20,819 11.92% 2 Great Plains Natural Gas Co. Distribution 3 (Divisions of MDU Resources 4 Group, Inc.) 5 6 WBI Holdings, Inc. Pipeline and Energy Services and 81,185 \* 46.50% Natural Gas and Oil Production Knife River Corporation Construction Materials and 54,412 31.16% 10 Mining 11 12 Utility Services, Inc. **Utility Services** 6,170 3.53% 13 14 Centennial Energy Resources LLC Independent Power Production 12,021 6.89% /Centennial Holdings Capital Corp. 15 and Other 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 \$174,607 100.00%

Includes the cumulative effect of the change in accounting for asset retirement obligations required by the adoption of SFAS No. 143.

Company Name: Montana-Dakota Utilities Co.

		CORPORA	ORATE ALLOCATIONS - GAS			Year: 2003
	Items Allocated	Classification	Allocation Method	\$ to MT Utility	MT %	\$ to Other
← (V	1 Audit Costs 2	Administrative & General	Various Corporate Overhead Allocation Factors	\$2,113	2.67%	\$76,887
4 ro	3 Advertising 4 5	Administrative & General	Various Corporate Overhead Allocation Factors, and/or Actual Costs Incurred	2,594	2.63%	96,124
9 / 8	6 Air Service 7 8	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	3,894	2.26%	168,129
9 2 5	9 Automobile 0 1	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	260	3.09%	17,588
27 25 4	12 Bank Services 13 14	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	11,301	2.67%	411,267
15 16 17	15 Corporate Aircraft 16 17	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	3,650	2.19%	162,951
18 19 20	18 Consultant Fees 19 20	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	43,656	4.11%	1,018,834
21 22 23	21 Contract Services 22 23	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	50,117	3.50%	1,379,950
24   25 26 26	Directors Expenses	Administrative & General	Corporate Overhead Allocation Factor Based on a Combination of Net Plant Investment and Number of Employees	41,550	2.66%	1,520,140
	Employee Benefits	Administrative & General	Corporate Overhead Allocation Factor Based on Number of Employees	4,062	2.74%	144,315

Company Name: Montana-Dakota Utilities Co.

		CORPORAT	ORATE ALLOCATIONS - GAS			Year: 2003
	Items Allocated	Classification	Allocation Method	\$ to MT Utility	MT %	\$ to Other
. (4 ()	1 Employee Meetings 2 3	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	3,341	2.67%	121,935
	4 Employee Reimbursable Administrative & General 5 Expenses 6	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	6,413	2.47%	252,785
<u> </u>	7 Express Mail 8 9	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	13	1.42%	903
1 1 2	-egal Retainers & Fees	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	36,912	2.66%	1,350,823
£ 4 £	13 Meal Allowance 14 15	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	108	2.89%	3,625
16 17 18	Meals & Entertainment	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	4,143	2.54%	159,133
19 20 21	Moving Expense	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	6,769	2.78%	236,420
22 23 24	22 Industry Dues & Licenses Administrative & General 23	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	3,643	3.22%	109,400
25 26 27	Office Expenses	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	4,595	2.74%	163,234
28 29	Prepaid Insurance	Administrative & General	Various Corporate Overhead Allocation Factors and Allocation Factors Based on Actual Experience	40,201	1.82%	2,169,177

Company Name: Montana-Dakota Utilities Co.

Ĺ		CORPORA	ORATE ALLOCATIONS - GAS			Year: 2003
	Items Allocated	Classification	Allocation Method	\$ to MT Utility	MT %	\$ to Other
- 0 E	1 Permits and Filing Fees 2	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	628	2.65%	23,038
4 0 0	4 Postage 5 6	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	919	2.67%	33,471
<b>7</b> 8 6	7 Payroll 8 9	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	374,536	2.89%	12,578,827
1 1 2	10 Rental 11 12	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	505	4.07%	11,824
£ 4 15	13 Reference Materials 14 15	Administrative & General	Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	3,042	2.74%	108,140
16 17 18	16 Seminars & Meeting 17 Registrations 18	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	1,750	2.70%	63,144
19 20 21	Software Maintenance	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	3,136	2.67%	114,122
22 23 24	Training Material	Administrative & General	Various Corporate Overhead Allocation Factors, Time Studies, and/or Actual Costs Incurred	1,957	2.67%	71,355
25	25 TOTAL			\$656,105	2.83%	\$22,567,541

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Company Name: Montana-Dakota Utilities Co.

	AFFILIATE TRANSACTIO	AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES PROVIDED TO UTILITY - GAS	ROVIDED TO UTILITY - GA	AS		Year: 2003
Line	(a)	(q)	(0)	(p)	(e)	(f)
No.	Affiliate Name	Products & Services	Method to Determine Price	Charges to Utility	% Total Affil Revs	Charges to
-	KNIFE RIVER CORPORATION	Expense	Actual Costs Incurred	(Allego Ca		ound out
7		Materials		\$1,170		\$1,170
დ 4		Permits and Filing Fees		20		20
- 2						
9		Capital	Actual Costs Incurred			
2				225		
ω (		Materials		18,222		
o		Permits and Filing Fees		450		
2 =						
12						3.1
13						
4						
3						***************************************
1 0						
- 2			***************************************			
Σ σ						
20						
21		Total Knife River Corporation Operating Revenues for the Year 2003	Revenues for the Year 2003		\$1.104.408.472	
22						*****
23						
25 1	25 <b>TOTAL</b>	Grand Total Affiliate Transactions		\$20,117	0.0018%	\$1,220

Company Name: Montana-Dakota Utilities Co.

	AFFILIATE TRANSACTIONS - PRODUCT	JONS - PRODUCTS & SERVICI	IS & SERVICES PROVIDED TO UTILITY - GAS	TY - GAS		Year: 2003
Line	(a)	(q)	(0)	(b)	(e)	(f)
S O	Affiliate Name	Products & Services	Method to Determine Price	Cnarges to Utility	% Total Affil. Revs.	Charges to MT Utility
_	1 WBI HOLDINGS, INC	Natural Gas	Actual Costs Incurred			
7 K		Purchases/Transportation		\$71,888,370		\$20,804,759
4						
2		I				
1 0		Expense	Actual Costs Incurred			
~ c		Contract Services		10,737		4,988
Σ (		Legal Fees		77,225		19,668
. t		Materials Comings and Marting Day		1,018		1,000
= =		Office Supplies		1,043		391
12		Software Maintenance		294		75
13				3,406		838
4 5		Reimbursable Expense		1,574		1,174
16		Capital	Actual Costs Incurred			
17		Contract Services		49,401		
18		Office Supplies		9		
19		Reimbursable Expense		877		
20		Material		10,263		
22		Other Transactions/Reimbursements	Actual Costs Incurred			
23		Miscellaneous Auto Clearing		8,509 907		1 may
25 26						
27		Total WBI Operating Revenues for the Year 2003	ear 2003		\$516,550,100	
30 8						
	TOTAL	Grand Total Affiliate Transactions		\$72,055,710	13.9494%	\$20,833,391
			A STATE OF THE PARTY OF THE PAR		· F	

Company Name: Montana-Dakota Utilities Co.

Affiliate Name UTILITY SERVICES, INC.	Affiliate Name Products & Services Method to Determine Price to Utility Contract Services Contract Services Actual Costs Incurred \$13.  Actual Costs Incurred \$1.5	Method to Determine Price Actual Costs Incurred aar 2003	(d) Charges to Utility \$134	(e) % Total Affil. Revs.	Charges to MT Utility \$35
31 32 <b>TOTAL</b>	Grand Total Affiliate Transactions		\$134	%00000	\$35

Company Name: Montana-Dakota Utilities Co.

	AFFILIATE TRANSACTIONS - PRODUCTS	ONS - PRODUCTS & SERVICES PI	& SERVICES PROVIDED TO UTILITY - GAS	AS		Year: 2003
Line	(a)	(q)	(c)	(p)	(e)	(f)
No.	Affiliate Name	Products & Services	Method to Determine Price	Charges to Utility	% Total Affil. Revs.	Charges to MT Utility
	CENTENNIAL ENERGY RESOURCES/CHCC		* Various Corporate Overhead Allocation Factors and/or Actual Costs Incurred	\$215,541 101,358 55,874		\$65,934 25,815 14,231
8 7 6 5		Capital Corporate Aircraft	Actual Costs Incurred	3,655		
0 0 2 5						
13 12						
4 5						
12 24						
19						
22		Total Centennial Energy Resources/CHCC Operating Revenues for the Year 2003	) C Operating Revenues for the Yol	ear 2003	\$34,989,026	WAA SAME
24 25					- William III	
26 27 28					THE COLUMN TWO IS NOT	
29	29 <b>TOTAL</b>	Grand Total Affiliate Transactions		\$376,428	1.0758%	\$105,980

Company Name: Montana-Dakota Utilities Co.

(a)		(၁)	(d) Charges	(e) % Total	(f) Revenues
	KNIEE BIVED COBDODATION MAIN PROGRESSION AND TRANSPORTED AND THE PROGRESSION AND THE P	Method to Determine Price	to Affiliate	Affil. Exp.	to MT Utility
Corporate	JU KESUUKCES GKUUP, INC. Corporate Overhead	  * Various Corporate Overhead Allocation			
Audit Costs	osts	Factors, Time Studies and/or Actual	\$34,207		
Advertising	ing	Costs Incurred	42,001		
Air Service	eo		68,260		
Automobile	oile		3,873		
Bank Services	vices		182,972		
Corporate Aircraft	e Aircraft		60,803		
Contract	Contract Conjuga		370,322		
Dispotes	Contract Selvices		241,013		
	Directors Expenses Employee Benefits		63 032		
	Employee Monting		20,00		
Employee	Employee Meeting Employee Reimburgable Expense		34,244		
Express Mail	Mail		30,700		
Insurance			1 063.320		
Legal Ret	egal Retainers & Fees		597,663		
Moving A	Moving Allowance		96,856		
Meal Allowance	wance		1,441		
Cash Donations	nations		51,615		
Meal & E	Meal & Entertainment		61,578		
Industry	Industry Dues & Licenses		40,404		
Office Expenses	kpenses		70,942		
Supplen	Supplemental Insurance		792,968		
Permits	Permits & Filing Fees		10,170		
Postage			14,869		
Payroll			4,935,406		
Referen	Reference Materials		47,026		
Rental			3,454		
Seminal	Seminars & Meeting Registrations		25,466		
Softwar	Software Maintenance		50,772		
Training	Ō		31,695		
tal MDU	Total MDU Resources Group, Inc.		\$10,090,659	0.9963%	

Company Name: Montana-Dakota Utilities Co.

Year: 2003	(f) Revenues	to MT Utility																	,	\$65,204									Page 6a
	(e) 70tal	Affil. Exp.																											
	(b)	criarges to Affiliate		\$50	59	276	214	499	589	41,303	236	181		22	26	12,559	523	8,255	8,629	274,766			34	98	858	888	70.00	0,701	
SERVICES PROVIDED BY UTILITY	(0)	Method to Determine Price		<ul> <li>Various Corporate Overhead Allocation Factors, Cost of Service Factors, Time</li> </ul>	Studies and /or Actual Costs Incurred								* General Office Complex and Office	Supplies Cost of Service Allocation	Factors							* Various Corporate Overhead Allocation	Factors and /or Actual Costs Incurred						
AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES P	(q)	Products & Services	KNIFE RIVER CORPORATION MONTANA-DAKOTA UTILITIES CO.	Communications Department Automobile	Air Service	Employee Reimbursable Expense	Materials	Office Expenses	Organizational Dues	Payroll	Permits & Filing Fees	Seminars & Meeting Registrations	Office Services	Automobile	Employee Meetings	Express Mail	Rental of Office Equipment	Office Expenses	Postage	Cost of Service - General Office Buildings		Information Systems	Automobile	Air Service	Contract Services	Employee Kelmbursable Expense	Office Consider	Oilice Expenses	
AFFILIATE TRANS.	(a)	Affiliate Name	KNIFE RIVER CORPORATION					,,																					
	Line	o O		7 6	4	Ω.	1 0	~ α	<b>0</b> 0	10	<del>-</del>	12 2	4	15	16	1/	<u></u>	19	50	21	23	24	22	26	27	20 00	3 6	31	

lies Reimbursable Expense harges iscounts commercial Air Service oftware Support sumption nption	AFFILIATE TRANS, (a) Affiliate Name KNIFE RIVER CORPORATION	AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES PROVIDED BY UTILITY  (a)  Affiliate Name Professional Organ. Dues Payroll Seminars & Meeting Registrations Software Maintenance  Other Miscellaneous Departments  * Various Corporate Overhea	Method to Determine Price  * Various Corporate Overhead Allocation	(d) Charges to Affiliate 40 26,421 162 451	(e) % Total Affil. Exp.	Year: 2003 (f) Revenues to MT Utility
arcial Air Service 42,013 e Support 226,628 32,009 ion 72,948 17,774 42,296		Automobile Office Supplies Employee Reimbursable Expense Payroll Other Direct Charges Employee Discounts	Factors and /or Actual Costs Incurred	41 766 11 1,303 45,046		5,5
		Corporate/Commercial Air Service Computer/Software Support Electric Consumption Gas Consumption Telephone Miscellaneous		42,013 226,628 32,009 72,948 17,774 42,296		62,959

	AFFILIATE TRAN	AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES PR	SERVICES PROVIDED BY UTILITY			Year: 2003
Line	(a)	(q)	(c)	(p)	(e)	(£)
No.				Charges	% Total	Revenues
	Affiliate Name	Products & Services	Method to Determine Price	to Affiliate	Affil. Exp.	to MT Utility
<del></del>	KNIFE RIVER CORPORATION	KNIFE RIVER CORPORATION OTHER TRANSACTIONS/REIMBURSEMENTS				
- 5						
<u>е</u>	***************************************	Insurance		4.618.261		
4		Federal & State Tax Liability Payments		33,664,441		
5		KESOP carrying costs		459,495		
9		Tax Deferred Savings Plan		142,290		
7		Interest		(18,704)		
Φ		Miscellaneous Reimbursements		18,520		
<u>ත</u>					<del></del>	
10		Total Other Transactions/Reimbursements		\$38,884,303	3.8392%	
=						-
12		Grand Total Affiliate Transactions		\$49,973,761	4.9341%	\$133,903
13						
14						
15						
16		Total Knife River Corporation Operating Expenses for 2003	ses for 2003		\$1.012.829.380	

to affiliated companies to the total payroll costs for employees located in the general office complex. Cost of service allocation factors \* Corporate overhead allocation factors are derived from net plant investment and number of employees. A cost of service allocation are also derived for office supplies, computer facilities and fixed and mobile radios based on usage of such supplies/facilities by factor for the general office complex is derived by the ratio of MDU Resources and Montana-Dakota Utilities payroll allocated affiliated companies.

Page 6c

Year: 2003	(J) (e)		Affil, Exp. to MT Utility																											W. S.						2.6318%
	(p)	Charges	to Affiliate			\$19,513	25,677	44,697	6.433	104,374	39,663	269,738	319,485	376,100	37,289	30,943	65,180	544	601,952	348,128	894	32,610	40,799	61,931	29,795	41,919	452,340	5,800	8,529	3,271,667	27,342	3,385	16,412	28,963	18,159	\$6,330,261
S & SERVICES PROVIDED BY UTILITY	(၁)		Method to Determine Price		* Various Corporate Overhead Allocation	Factors, Time Studies and/or Actual	Costs Incurred																													
AFFILIATE TRANSACTIONS - PRODUCTS & SERVICE	(q)		Products & Services	MDU RESOURCES GROUP, INC.	Corporate Overhead	Audit Costs	Advertising	Air Service	Automobile	Bank Services	Corporate Aircraft	Consultant Fees	Contract Services	Directors Expenses	Employee Benefits	Employee Meeting	Employee Reimbursable Expense	Express Mail	Insurance	Legal Retainers & Fees	Meal Allowance	Cash Donations	Meal & Entertainment	Moving Expense	Industry Dues & Licenses	Office Expenses	Supplemental Insurance	Permits & Filing Fees	Postage	Payroll	Reference Materials	Rental	Seminars & Meeting Registrations	Software Maintenance	Training Material	Total MDU Resources Group, Inc.
AFFILIATE TRA	(a)		Affiliate Name	1 WBI HOLDINGS, INC.																					***											
	Line	s S		,- (	2	က	4	2	9	^	80	6	10	=	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33

Company Name: Montana-Dakota Utilities Co.

Line No. Affiliate Name  1 WBI HOLDINGS, INC. 2 3 4 5 6 6 7 7	(b) Products & Services INC. Purchasing Department Capital Payroll Office Expenses	(c) (c) Method to Determine Price		(p)	(e)	(£)
	Products & Servic Purchasing Department Capital Payroll Office Expenses		-		?	
	Products & Servic Purchasing Department Capital Payroll Office Expenses			Charges	% Total	Revenues
			rice	to Affiliate	Affil. Exp.	to MT Utility
7 E 4 G O ト &	Capital Payroll Office Expenses	* Various Corporate Overhead Allocation	Allocation			
e 4 c o r s	Payroll Office Expenses	Factors, Cost of Service Factors, Time	ctors, Time			
4 ts 0 t 8	Office Expenses	Studies and /or Actual Costs Incurred	ts Incurred	36,374		
8 7 6						
9 2 8						
8	Information Systems	* Various Corporate Overhead Allocation	Allocation			
8	Expense	Factors and /or Actual Costs Incurred	Incurred			
	Automobile			19		
<u>о</u>	Air Service			26		
10	Contract Services			2,364		
<del>-</del>	Employee Reimbursable Expense	anse		2		
12	Meals & Entertainment			39		
13	Office Expenses			62,801		
14	Payroll			9,014		
15	Professional Organ. Dues			7		
16	Training Material			64		
17	Software Maintenance			3,518		
18						
19	Region Operations	Actual Costs Incurred	70			
20	Expense					
21	Automobile			1,654		
22	Company Work Equipment			138		
23	Materials			10		
24	OfficeTelephone			229		
25	Payroll			4,132		
26	Utilities			142		

Company Name: Montana-Dakota Utilities Co.

··-					
	(q)	(2)	(d) Charges	(e) % Total	(f) Revenues
P	Products & Services	Method to Determine Price	to Affiliate	Affil. Exp.	to MT Utility
sportation	Transportation Department	* Various Corporate Overhead Allocation			
Capital		Factors, Time Studies and /or Actual			
Payroll		Costs incurred	18,255	<b></b>	
Clearing Accounts	unts				
Automobile			703		
Air Service			180		
Contract Services	rvices		405		
Corporate Aircraft	vircraft		55		
Custodial Services	ervices		423		
nployee R	Employee Reimbursable Expense		204		
Materials			2,954		
als & Ent	Meals & Entertainment		55		
Office Expenses	nses		77		
Office Telephone	hone		265		****
fessional	Professional Organ. Dues		14		
Payroll			6,796		
Reference Material	// faterial		12		
Utilities			914		
Miscellar	Other Miscellaneous Departments	* Various Corporate Overhead Allocation			
Expense		Factors, Time Studies and /or Actual			
Air Service		Costs incurred	18		
Automobile			163		
ployee Re	Employee Reimbursable Expense		120		
Materials			4		
als & Ente	Meals & Entertainment		47		
Office Expenses	ses		134		
Office Telephone	hone		(1,050)		
Payroll			5,096		
Annual Easements	ments		1,107		
eminars & I	Seminars & Meeting Registrations		29		
Reference Material	laterial		19		

Company Name: Montana-Dakota Utilities Co.

Year: 2003	(f) Revenues	to MT Utility											81,652				4,513	95,565	79,478	73,088				\$417,653						Page 6h
	(e) % Total	Affil. Exp.												,										0.7434%		0.7138%	0.0242%	0.0054%	0.7434%	
	(d) Charges	to Affiliate	17	615	217	47	529	162	397	40			143,223	106,241	8,161	23,805	13,144	112,529	352,122	149,127	2,430	195,825	30,210	1,788,141		1,716,910	58,174	13,057	1,788,141	
FS & SERVICES PROVIDED BY UTILITY	(c)	Method to Determine Price										Actual Costs Incurred																		
AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES	(q)	Products & Services	Capital	Air Service	Corporate Aircraft	Professional Organ. Dues	Employee Reimbursable Expense	Meals & Entertainment	Office Expenses	Reference Material		Other Direct Charges	Utility/Merchandise Discounts	Corporate Aircraft	Radio Maintenance	Vehicle Maintenance	Cathodic Protection	Purchased Power for Compressor Stations	Electric Compressor - Electricity Cost	Office Building Utilities	Help Desk Services	Miscellaneous		Total Montana-Dakota Utilities Co. 1/	1/ Total Montana-Dakota Charges By Category	Expense	Capital	Clearing	Total	
AFFILIATE TRA	(a)	Affiliate Name	WEI HOLDINGS, INC.																											
	Line			က	4	5	1 0	<u> </u>	ο σ	, <del>6</del>	<del>-</del>	12	13	7	15	16	17	18	19	70	21	22	24	25	27	28	29	30	37	

Company Name: Montana-Dakota Utilities Co.

<u>.</u>		AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES PROVIDED BY UTILITY (a) (b) (c)	PROVIDED BY UTILITY	(7)	(2)	Year: 2003
Line			(2)	(a)	(E) 9/ Total	(1)
2	Affiliate Name	Products & Services	Method to Determine Price	to Affiliate	Affil Eva	to MT Hillity
	WBI HOLDINGS, INC.	OTHER TRANSACTIONS/REIMBURSEMENTS		O Dilliago	CAD.	2
7		Insurance	Actual Costs Incurred	\$1,120,430		
က		Federal & State Tax Liability Payments		9,615,237		
4_		Tax Deferred Savings Plan		26,377		
S	•	KESOP carrying costs		194,803		
9		Interest		(10,669)		
_		Charges of Corp Development		179,816		
∞ α		Total Other Transactions/Reimbursements		\$11,125,994	4.6256%	
0		Grand Total Affiliate Transactions		\$19,244,396	8.0008%	\$417,653
17						II
13 6						
14		Total WBI Holdings Operating Expenses for 2003	e		\$240,529.772	

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to affiliated companies to the total payroll costs for employees located in the general office complex. Cost of service allocation factors \* Corporate overhead allocation factors are derived from net plant investment and number of employees. A cost of service allocation are also derived for office supplies, computer facilities and fixed and mobile radios based on usage of such supplies/facilities by factor for the general office complex is derived by the ratio of MDU Resources and Montana-Dakota Utilities payroll allocated affiliated companies. SCHEDULE 7

Year: 2003	(£)	Revenues to MT Utility																																-	
,	(e)	% Total Affil. Exp.																																	0.4056%
	(p)	Charges to Affiliate			\$5,135	6,305	17.519	208	27,467	22,625	44,759	81,317	98,973	9,383	8,143	27,100	30	160,758	89,719	15,508	232	7,691	13,894	6,308	10,737	119,037	1,526	2,232	905,995	7,680	498	5,105	7,622	4,771	\$1,708,777
& SERVICES PROVIDED BY UTILITY	(o)	Method to Determine Price		* Various Corporate Overhead Allocation	Factors, Time Studies and/or Actual	Costs Incurred																													
CLS	(g)	Products & Services	MDU RESOURCES GROUP, INC.	Corporate Overhead	Audit Costs	Advertising	Air Service	Automobile	Bank Services	Corporate Aircraft	Consultant Fees	Contract Services	Directors Expenses	Employee Benefits	Employee Meeting	Employee Reimbursable Expense	Express Mail	Insurance	Legal Retainers & Fees	Moving Allowance	Meal Allowance	Cash Donations	Meal & Entertainment	Industry Dues & Licenses	Office Expenses	Supplemental Insurance	Permits & Filing Fees	Postage	Payroll	Reference Materials	Rent	Seminars & Meeting Registrations	Software Maintenance	Training Material	Total MDU Resources Group, Inc.
AFFILIATE TRAN	(a)		UTILITY SERVICES, INC.																																<u>L</u>
	Line			7 7	η,	4	ഹ	9	7	∞	<u>б</u>	9	<del>-</del>	12	13	14	15	16	17	9	19	70	21	22	23	24	25	26	27	28	29	30	31	32	33

Year: 2003	(f)	Revenues   to MT Utility			*	- The	-															\$188,803			***********					
	(e)	% Total Affil. Exp.																												
	(p)	Charges to Affiliate			\$4	\$5	4	42	10,487	4,343	18	14	26	12		1	က	14	1,885	1,237	922	795,612		38	3	1,424	3,906	_	25	6
& SERVICES PROVIDED BY UTILITY	(2)	Method to Determine Price		* Various Corporate Overhead Allocation	Factors, Cost of Service Factors, Time	Studies and /or Actual Costs Incurred						W. W.				General Office Complex and Office	Supplies Cost of Service Allocation						* Various Corporate Overhead Allocation	Factors and /or Actual Costs Incurred						
AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES	(q)	Products & Services	MONTANA-DAKOTA UTILITIES CO.	Communications Department	Air Service	Automobile	Professional Organ. Dues	Office Expenses	Office Telephone	Payroll	Employee Reimbursable Expense	Materials	Permits & Filing Fees	Seminars & Meeting Registrations		Office Services	Automobile	Employee Meetings	Express Mail	Office Expenses	Postage	Cost of Service - General Office Buildings	Information Systems	Contract Services	Employee Reimbursable Expense	Office Expenses	Payroll	Air Services	Software Maintenance	Meal & Entertainment
AFFILIATE TRAN	(a)	Affiliate Name	UTILITY SERVICES, INC.												31144															
	Line	N o		7	က	4	5	9	7	80	6	9	1	12	2 .	4 1	12	16	17	18	19	50	22	23	24	25	26	27	28	29

Company Name: Montana-Dakota Utilities Co.

	(q)	(0)	(p)	(e)	(£)
			Charges	% Total	Revenues
=	Products & Services USI President and COO	* Various Cornorate Overhead Allocation	to Affiliate	Affil. Exp.	to MT Utility
)	Air Services	Factors, Time Studies and/or	22.787		
	Automobile	Actual Costs Incurred	32		
	Corporate Aircraft		4,814		
	Meals and Entertainment		10,898		
	Office Supplies		2,060		
	Other Reimbursable Exp		19,758		
	Payroll		384,627		
	Professional Organ. Dues		700		
	Reference Material		110		
Č	Other Miscellanous Donardmonts	* Verions Comercial Allegation			
5	Air Services	Factors Time Studies and/or	081		
	Corporate Aircraft	Actual Costs Incurred	1 605		
	Automobile		22		
	Consultant Fees		442		
	Office Supplies		58		
	Payroll		24,633		
	Office Expenses		25		
Ĉ	Other Direct Charges	Actual Costs Inclured			
5	Legal Fees		40.767		
	Contract Services		3.120		
	Air Service		59,763		
	Meals and Entertainment		4,435		
	Employee Reimbursable Expense		20,548		
	Telephone		10,775		
	Consulting Service		123,574		
	Computer/Software Support		23,552		
	Northern Capital		46,971		
	Filing fees		41,677		
	Miscellaneous		35,446		****
	Software Implementation Project		167,474		
	Gas Consumption		2,686		
					•

	AFFILIATE TRAP	AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES P	SERVICES PROVIDED BY UTILITY			Year: 2003
Line	(a)	(q)	(၁)	(p)	(e)	(ŧ)
Š.				Charges	% Total	Revenues
	Affiliate Name	Products & Services	Method to Determine Price	to Affiliate	Affil. Exp.	to MT Utility
	UTILITY SERVICES, INC.	OTHER TRANSACTIONS/REIMBURSEMENTS	Actual Costs Incurred			
2	***************************************	Federal & State Tax Liability Payments		\$3,254,052		
က		Audit fees		130,535		***************************************
4		Supplemental Insurance		157,807		
2		Insurance		2,636,484		
9		Miscellaneous		(34,103)		
7		KESOP/Deferred Comp carrying costs		8,220		
∞						
6		Total Other Transactions/Reimbursements		\$6,152,995	1.4605%	
9						
-		Grand Total Affiliate Transactions		\$9,736,210	2.3110%	\$191,489
12						
13						
14						· · · · ·
15		Total Utility Services, Inc. Operating Expenses for 2003	for 2003		\$ 421,292,058	

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to affiliated companies to the total payroll costs for employees located in the general office complex. Cost of service allocation factors \* Corporate overhead allocation factors are derived from net plant investment and number of employees. A cost of service allocation are also derived for office supplies, computer facilities and fixed and mobile radios based on usage of such supplies/facilities by factor for the general office complex is derived by the ratio of MDU Resources and Montana-Dakota Utilities payroll allocated affiliated companies.

	AFFILIATE TRAN	AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES	ERVICES PROVIDED BY UTILITY			Year: 2003
Line	(a)	(q)	(၁)	(p)	(e)	<b>(</b>
o N	Affiliate Name	Products & Services	Method to Determine Price	Charges to Affiliate	% Total Affil. Exp.	Revenues to MT Utility
_		MDU RESOURCES GROUP, INC.				
2	RESOURCES/CHCC	Corporate Overhead	* Various Corporate Overhead Allocation			
က		Audit Costs	Factors, Time Studies and/or Actual	\$316		
4		Advertising	Costs Incurred	388		
2	16	Air Service		5,045		
9		Automobile		139		
7		Bank Services		1,690		
80		Corporate Aircraft		1.838		
6		Consultant Fees		3,530		
10		Contract Services		5,399		
<del>-</del>		Directors Expenses		21,553		
12		Employee Benefits		299		
13		Employee Meeting		505		
14		Employee Reimbursable Expense		5,449		
15		Insurance		9,715		
16		Legal Retainers & Fees		5,522		
17		Cash Donations		558		
18		Meal & Entertainment		2,020		
19		Meal Allowance		185		
20		Moving		2,451		
21		Industry Dues & Licenses	***************************************	1,724		
22		Office Expenses		1,075		
23		Supplemental Insurance		7,326		
24		Permits & Filing Fees		275		
25		Postage		142		
26		Payroll		322,570		
27		Reference Materials		611		
28		Rental		81		<b>"</b>
29		Seminars & Meeting Registrations		1.397		
30		Software Maintenance		470		
33		Training		307		
32	<u></u>	Total MDU Resources Group, Inc.		\$402,945	1.7409%	
						Page 6n

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Utilities
Montana-Dakota
Name:
Company

Line         (a)         (b)         (c)         (d)         (d) <th></th> <th>AFFILIATE TRAN</th> <th>AFFILIATE TRANSACTIONS - PRODUCTS &amp; SERVICES</th> <th>ERVICES PROVIDED BY UTILITY</th> <th></th> <th></th> <th>Year: 2003</th>		AFFILIATE TRAN	AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES	ERVICES PROVIDED BY UTILITY			Year: 2003
Admittee Name	Line		(q)	(၁)	(p)	(e)	<b>(£)</b>
CENTENNAL ENERGY MOUNTAMA-DAKOTO TUTILITIES CO.     COmmunications Department   Factors, Corporate Overhead Allocation   Factors, Corporate Overhead Allocation   Factors, Corporate Overhead Allocation   Factors of Service Factors, Time   \$3	ġ Z	Affiliate Name	Products & Services	Method to Determine Price	Charges to Affiliate	% Total Affil. Exp.	Revenues to MT Utility
Express Mail Office Expenses Cost of Service - General Office Buildings Cost of Service - General Office Building Feators Cost of Service - General Office Building Expense Cost of Service - General Office Building Expense Contract Service Computer/Service Computer/Software Costs Compu			MONTANA-DAKOTA UTILITIES CO. Communications Department Employee Reimbursable Expense Materials Office Expenses Office Telephone Payroll Seminars & Meeting Registrations	>	\$3 2 1,389 392		
Information Systems Payroll Payroll Office Expenses Other Miscellaneous Departments Office Supplies Office Telephone Payroll Office Supplies Office Telephone Payroll Computation Miscellaneous Departments Office Telephone Payroll Computation Office Telephone Payroll Computation Office Telephone Payroll Computation Office Telephone Payroll Computation Computation Payroll Legal Fees Payroll Telephone Payroll		0 1 2 8 4	Office Services Express Mail Office Expenses Cost of Service - General Office Buildings	* General Office Complex and Office Supplies Cost of Service Allocation Factors	120 44 50,425		\$11,967
Other Miscellaneous Departments Office Supplies Other Direct Charges Contract Services Conputer/Software Costs Employee Reimbursable Exp and Fuel Consulting Fees Moving Expense Legal Fees Payroll Telephone Building Expenses Miscellaneous Total Montana-Dakota Utilities Co.	+ + + + + +	5 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Information Systems Payroll Office Expenses	* Various Corporate Overhead Allocation Factors and /or Actual Costs Incurred	33		
Other Direct Charges Contract Services Corporate/Commercial Air Service Computer/Software Costs Employee Reimbursable Exp and Fuel Consulting Fees Moving Expense Legal Fees Payroll Telephone Building Expenses Miscellaneous Total Montana-Dakota Utilities Co.		0.0 - 0.0			6 (49) 26		
	2 2 2 2 3 3 3 3 3 3 3 3 8 5 8 5 8 8 8 8 8 8 8 8		Other Direct Charges Contract Services Corporate/Commercial Air Service Computer/Software Costs Employee Reimbursable Exp and Fuel Consulting Fees Permits & Filing Frees Moving Expense Legal Fees Payroll Telephone Building Expenses Miscellaneous	Actual costs incurred	58,411 223,210 162,479 506,354 546,370 1,923 16,184 34,966 1,799,542 7,405 10,524 44,212 \$3,463,981	14.966%	\$11,967

	AFFILIATE TRAN	AFFILIATE TRANSACTIONS - PRODUCTS & SERVICES PROVIDED BY UTILITY	PROVIDED BY UTILITY			Year: 2003
Line	(a)	(q)	(c)	(p)	(e)	(£)
o N	Affiliate Name	Donator & Conjuct	Mother of contraction	Charges	% Total	Revenues
	1 CENTENNIAL ENERGY	S S S S S S S S S S S S S S S S S S S	Metilog to Determine Price	to Amiliate	Атш. Ехр.	to M   Utility
	2 RESOURCES/CHCC	OTHER TRANSACTIONS/REIMBURSEMENTS	Actual costs incurred			
	E	Federal & State Tax Liability Payments		(\$9,766,777)		
7	4	Audit fees		148,496		
ر پ	2	Interest		(172)		
	9	Insurance		985,554		
		Total Other Transactions/Reimbursements		(\$8,632,899)		
		Grand Total Affiliate Transactions		(\$4 7EE 072)	000	
				(678,007,44)	0/16C:07-	/06'11\$
. = 6		Total Centennial Energy Resources/CHCC Operating Expenses for 2003	perating Expenses for 2003		\$23,145,644	
7						

to affiliated companies to the total payroll costs for employees located in the general office complex. Cost of service allocation factors \* Corporate overhead allocation factors are derived from net plant investment and number of employees. A cost of service allocation are also derived for office supplies, computer facilities and fixed and mobile radios based on usage of such supplies/facilities by factor for the general office complex is derived by the ratio of MDU Resources and Montana-Dakota Utilities payroll allocated affiliated companies.

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# MONTANA UTILITY INCOME STATEMENT

		-	Year: 2003		
		Account Number & Title	Last Year	This Year	% Change
1	400 (	Operating Revenues	\$48,030,215	\$68,459,367	42.53%
2					
3		Operating Expenses			
4	401	Operation Expenses	\$39,257,600	\$59,831,434	52.41%
5	402	Maintenance Expense	748,622	710,432	-5.10%
6	403	Depreciation Expense	2,150,618	2,226,161	3.51%
7	404-405	Amort. & Depl. of Gas Plant	169,769	165,482	-2.53%
8	406	Amort. of Gas Plant Acquisition Adjustments		,	
9	407.1	Amort. of Property Losses, Unrecovered Plant			
10		& Regulatory Study Costs			
11	407.2	Amort. of Conversion Expense			
12	408.1	Taxes Other Than Income Taxes	1,902,647	2,168,518	13.97%
13	409.1	Income Taxes - Federal	(1,569,848)	(555,622)	1
14		- Other	(428,836)	(226,760)	1
15	410.1	Provision for Deferred Income Taxes	2,587,851	1,413,421	-45.38%
16	411.1	(Less) Provision for Def. Inc. Taxes - Cr.	344,692	201,751	-41.47%
17	411.4	Investment Tax Credit Adjustments	· I	,	''
18	411.6	(Less) Gains from Disposition of Utility Plant			
19	411.7	Losses from Disposition of Utility Plant			
20		OTAL Utility Operating Expenses	\$45,163,115	\$65,934,817	45.99%
21	ľ	NET UTILITY OPERATING INCOME	\$2,867,100	\$2,524,550	-11.95%

## **MONTANA REVENUES**

#### **SCHEDULE 9**

		Account Number & Title	Last Year	This Year	% Change
1	S	Sales of Gas			
2	480	Residential	\$29,528,787	\$42,354,672	43.44%
3	481	Commercial & Industrial - Small	16,855,419	23,960,332	42.15%
4		Commercial & Industrial - Large	0	512	12.1070
5	482	Other Sales to Public Authorities			
6	484	Interdepartmental Sales			
7	485	Intracompany Transfers			
8		Net Unbilled Revenue	415,235	453,385	9.19%
9		OTAL Sales to Ultimate Consumers	46,799,441	66,768,901	42.67%
10	483	Sales for Resale		· · · · · · · · · · · · · · · · · · ·	
11	···	OTAL Sales of Gas	\$46,799,441	\$66,768,901	42.67%
12		Other Operating Revenues		· · · · · · · · · · · · · · · · · · ·	
13	487	Forfeited Discounts & Late Payment Revenues			
14	488	Miscellaneous Service Revenues	\$38,551	\$50,438	30.83%
15	489	Revenues from Transp. of Gas for Others 1/	1,024,563	1,392,083	35.87%
16	490	Sales of Products Extracted from Natural Gas	. ,	, = = =, = = =	00.07 /0
17	491	Revenues from Nat. Gas Processed by Others			
18	492	Incidental Gasoline & Oil Sales			
19	493	Rent From Gas Property	127,492	197,853	55.19%
20	494	Interdepartmental Rents	·		33.1570
21	495	Other Gas Revenues	40,168	50,092	24.71%
22		OTAL Other Operating Revenues	1,230,774	1,690,466	37.35%
23	T	otal Gas Operating Revenues	\$48,030,215	\$68,459,367	42.53%
24					1
25	496 (I	Less) Provision for Rate Refunds			
26					
27	T	OTAL Oper. Revs. Net of Pro. for Refunds	\$48,030,215	\$68,459,367	42.53%

### Page 1 of 5

## MONTANA OPERATION & MAINTENANCE EXPENSES

	MOI	NTANA OPERATION & MAINTENANCH	E EXPENSES		Year: 2003
	,	Account Number & Title	Last Year	This Year	% Change
1	1	Production Expenses			3-
2		on & Gathering - Operation			
3	1				
4					
5	752	* · · · · · ·			
6	753	· · · · · · · · · · · · · · · · · · ·			
7	754			NOT	
8	755			APPLICABLE	
9	756	3 · · · - 3 · · · · · · · · · · · · · ·			
10	757	Purification Expenses			
11	758				
12	759	\rac{1}{2} = \frac{1}{2} = \frac{1}{2}			
13	760				
14		Total Operation - Natural Gas Production			
		on & Gathering - Maintenance			
16	761	Maintenance Supervision & Engineering			
17	762	The state of the s			
18	763				
19	764				
20	765	and a surpression and and the		NOT	
21	766	and the state of the ground, Equip,		APPLICABLE	
22	767				
23	l	are an extension of the contract of the contra			
24	769	and an analysis of the state of			
25		Total Maintenance- Natural Gas Prod.			
26		TOTAL Natural Gas Production & Gathering			
		Extraction - Operation			
28	770	,			
29	771	Operation Labor			
30	772	Gas Shrinkage			
31	773	Fuel			
32	774	Power			
33	775	Materials			
34	776	Operation Supplies & Expenses		NOT	
35	777	Gas Processed by Others		APPLICABLE	
36	778	Royalties on Products Extracted			
37	779	Marketing Expenses			
38	780	Products Purchased for Resale			
39	781	Variation in Products Inventory			
40		(Less) Extracted Products Used by Utility - Cr.			
41	783	Rents Total Operation Braducts 5 (4)			
42	Producto	Total Operation - Products Extraction  Extraction - Maintenance			
44	784	- · ·			
45	785	Maintenance Supervision & Engineering			
46	786	Maintenance of Structures & Improvements			
47	787	Maintenance of Extraction & Refining Equip.  Maintenance of Pipe Lines			
48	788			NOT	
49	789	Maintenance of Extracted Prod. Storage Equip.		APPLICABLE	
50	790	Maintenance of Compressor Equipment			
51	790 791	Maintenance of Gas Meas. & Reg. Equip.			
52		Maintenance of Other Equipment			
53		Total Maintenance - Products Extraction TOTAL Products Extraction			
55		TOTAL FIDUUCIS EXTRACTION			

**SCHEDULE 10** Page 2 of 5

MONTANA OPERATION & MAINTENANCE EXPENSES					Year: 2003	
Г						
1		Production Expenses - continued	Last Year	This Year	% Change	
2	1					
3	i .	on & Development - Operation				
4	795					
5	1			NOT		
6	1	,		NOT APPLICABLE		
7	798			APPLICABLE		
8	1	TOTAL Exploration & Development				
9						
10	Other Ga	as Supply Expenses - Operation				
11	800					
12	800.1	Nat. Gas Wellhead Purch., Intracomp. Trans.				
13	801	Natural Gas Field Line Purchases				
14	802	Natural Gas Gasoline Plant Outlet Purchases				
15	803	Natural Gas Transmission Line Purchases				
16	804	Natural Gas City Gate Purchases	\$34,269,291	\$54,304,850	58.47%	
17	805	Other Gas Purchases	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ψο 1,001,000	30.47 /0	
18	805.1	Purchased Gas Cost Adjustments	(7,086,673)	(4,022,314)	43.24%	
19	805.2	Incremental Gas Cost Adjustments	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(1,022,014)	40.24 /0	
20	806	Exchange Gas				
21	807.1	Well Expenses - Purchased Gas				
22	807.2	Operation of Purch. Gas Measuring Stations				
23	807.3	Maintenance of Purch. Gas Measuring Stations				
24	807.4	Purchased Gas Calculations Expenses				
25	807.5	Other Purchased Gas Expenses				
26	808.1	Gas Withdrawn from Storage -Dr.	7,953,021	10,773,196	35.46%	
27	808.2	(Less) Gas Delivered to Storage -Cr.	(4,356,543)	(11,212,989)	-157.38%	
28	809.2	(Less) Deliveries of Nat. Gas for Processing-Cr.	, , , ,	( , , =,===,	, 57 . 56 70	
29	810	(Less) Gas Used for Compressor Sta. Fuel-Cr.				
30	811	(Less) Gas Used for Products Extraction-Cr.				
31	812	(Less) Gas Used for Other Utility Operations-Cr.				
32	813	Other Gas Supply Expenses	116,158	134,878	16.12%	
33		TOTAL Other Gas Supply Expenses	\$30,895,254	\$49,977,621	61.76%	
34						
35		TOTAL PRODUCTION EXPENSES	\$30,895,254	\$49,977,621	61.76%	

## MONTANA OPERATION & MAINTENANCE EXPENSES

SCHEDULE 10 Page 3 of 5 Year: 2003

Storage, Terminaling & Processing Expenses  3 Underground Storage Expenses - Operation 4 814 Operation Supervision & Engineering 5 815 Maps & Records 6 816 Wells Expenses 7 817 Lines Expenses 8 918 Compressor Station Expenses 9 919 Compressor Station Expenses 9 1919 Compressor Station Expenses 10 820 Measuring & Reg. Station Expenses 11 821 Purification Expenses 12 822 Exploration & Development 13 823 Gas Losses 15 825 Storage Well Royalties 16 826 Rents 17 Total Operation - Underground Strg. Exp. 18 19 Underground Storage Expenses - Maintenance 20 830 Maintenance of Structures & Improvements 21 831 Maintenance of Structures & Improvements 22 832 Maintenance of Compressor Station Equip. 3 Maintenance of Purification Equipment 3 Maintenance of Purification Equipment 3 Maintenance of Purification Equipment 4 Maintenance of Purification Equipment 4 Maintenance of Purification Equipment 5 Maintenance of Purification Equipment 6 Maintenance of Purification Equipment 7 837 Maintenance of Other Equipment 8 Maintenance of Purification Equipment 9 Total Maintenance of Purification Equipment 10 Other Storage Expenses - Operation 11 Other Storage Expenses - Operation 12 840 Operation Supervision & Engineering 13 841 Operation Labor and Expenses 14 842 Rents 15 842.1 Fuel 16 Again Maintenance Of Survey Maintenance 17 842.3 Gas Losses 18 19 Operation Other Storage Expenses 19 Other Storage Expenses - Maintenance 10 Maintenance Supervision & Engineering 11 Other Storage Expenses - Maintenance 12 Maintenance Supervision & Engineering 13 Maintenance of Structures & Improvements 14 843.1 Maintenance of Structures & Improvements 15 Maintenance of Structures & Improvements 16 Maintenance of Operation Supervision & Engineering 17 842.3 Maintenance of Structures & Improvements 18 43.1 Maintenance of Structures & Improvements 18 43.6 Maintenance of Operation Supervision & Engineering 19 Maintenance of Structures & Improvements 10 Maintenance of Maintenance Maintenance Maintenance Maintenance Maintenance Maintenance Maintenance Maint			Account Number & Title	·	l	Year: 2003
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5         815         Maps & Records           6         816         Wells Expenses           7         817         Lines Expenses           8         818         Compressor Station Expenses           9         819         Compressor Station Expenses           11         821         Purification Expenses           12         822         Exploration & Development           3         823         Gast Losses           14         824         Other Expenses           15         825         Storage Well Royalties           16         826         Rents           17         Total Operation - Underground Strg. Exp.           18         Underground Storage Expenses - Maintenance           20         830         Maintenance Supervision & Engineering           21         831         Maintenance of Structures & Improvements           22         832         Maintenance of Structures & Improvements           23         833         Maintenance of Purification Equipment           24         834         Maintenance of Purification Equipment           27         837         Maintenance of Purification Equipment           28         Total Maintenance of Purification Equipment <t< td=""><td>1 .</td><td></td><td></td><td></td><td></td><td></td></t<>	1 .					
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25 835 Maintenance of Meas. & Reg. Sta. Equip. 26 836 Maintenance of Purification Equipment 27 837 Maintenance of Other Equipment 28 Total Maintenance - Underground Storage 29 TOTAL Underground Storage Expenses  30 Other Storage Expenses - Operation 31 Other Storage Expenses - Operation 32 840 Operation Supervision & Engineering 33 841 Operation Labor and Expenses 34 842 Rents 35 842.1 Fuel 36 842.2 Power 37 842.3 Gas Losses 38 Total Operation - Other Storage Expenses 39 Other Storage Expenses - Maintenance 41 843.1 Maintenance Supervision & Engineering 42 843.2 Maintenance of Structures & Improvements 43 843.3 Maintenance of Furification Equipment 44 843.4 Maintenance of Purification Equipment 45 843.6 Maintenance of Vaporizing Equipment 46 843.7 Maintenance of Vaporizing Equipment 47 843.8 Maintenance of Measuring & Reg. Equipment 48 843.9 Maintenance of Other Equipment 49 Maintenance - Other Storage Expenses  50 TOTAL - Other Storage Expenses	23	833	Maintenance of Lines			
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Total Maintenance - Underground Storage  TOTAL Underground Storage Expenses  Other Storage Expenses - Operation  Reference Storage Expenses - Operation Supervision & Engineering  Reference Storage Expenses - Operation Supervision & Engineering  Reference Storage Expenses - Not Applicable  Total Operation - Other Storage Expenses  Total Operation - Other Storage Expenses  Total Operation - Other Storage Expenses  Other Storage Expenses - Maintenance  Ali Reference Supervision & Engineering  Reference Supervision & Engineering  Ali Reference Supervision & Engineering  Reference Supervision & Engineering  Ali Reference Supervision & Engineering  Reference Supervision & En		l				
TOTAL Underground Storage Expenses  TOTAL Underground Storage Expenses  Total Operation Supervision & Engineering  Replicable  Total Maintenance of Other Storage Expenses  Total Maintenance of Measuring & Reg. Equipment  APPLICABLE  Total Maintenance of Measuring & Reg. Equipment  APPLICABLE  Total Maintenance of Compressor Equipment  APPLICABLE  Total Maintenance of Measuring & Reg. Equipment  Total Maintenance - Other Storage Expenses  Total Maintenance of Other Storage Expenses  Total Maintenance of Measuring & Reg. Equipment  Total Maintenance - Other Storage Expenses  Total Maintenance - Other Storage Expenses	1	l				
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Other Storage Expenses - Operation  32  840  Operation Supervision & Engineering  33  841  Operation Labor and Expenses  34  842  Rents			OTAL Onderground Storage Expenses			
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47 843.8 Maintenance of Measuring & Reg. Equipment 48 843.9 Maintenance of Other Equipment 49 Total Maintenance - Other Storage Exp. 50 TOTAL - Other Storage Expenses 51	1 1				APPLICABLE	
48 843.9 Maintenance of Other Equipment 49 Total Maintenance - Other Storage Exp. 50 TOTAL - Other Storage Expenses 51	1		Maintenance of Measuring & Page Communication			
49 Total Maintenance - Other Storage Exp. 50 TOTAL - Other Storage Expenses 51	1 1		Maintenance of Other Equipment			
50 TOTAL - Other Storage Expenses 51	1 1		otal Maintenance Office Equipment			
51		i -	Otal Maintenance - Other Storage Exp.			
		1	OTAL - Other Storage Expenses			
52 TOTAL - STURAGE, TERMINALING & PROC.		TOTAL C	TORACE TERMINAL INC. A DEC.			
	52	TOTAL - S	PIORAGE, IERMINALING & PROC.			

# MONTANA OPERATION & MAINTENANCE EXPENSES

	MONTANA OPERATION & MAINTENANCE EXPENSES				
		Account Number & Title	Last Year	This Year	Year: 2003 % Change
1		Transmission Expenses			
2					
3	850	Operation Supervision & Engineering			
4	851	System Control & Load Dispatching			
5	852	Communications System Expenses			
6	853	Compressor Station Labor & Expenses			
7	854	Gas for Compressor Station Fuel		NOT	
8	855	Other Fuel & Power for Compressor Stations		APPLICABLE	
9	856	Mains Expenses			
10	857	Measuring & Regulating Station Expenses			
11	858	Transmission & Compression of Gas by Others			
12	859	Other Expenses			
13	860	Rents			
14	•	Total Operation - Transmission			
15	Maintenar	nce			
16	861	Maintenance Supervision & Engineering			
17	862	Maintenance of Structures & Improvements			
18	863	Maintenance of Mains			
19	864	Maintenance of Compressor Station Equip.		NOT	
20	865	Maintenance of Measuring & Reg. Sta. Equip.		APPLICABLE	
21	866	Maintenance of Communication Equipment		ALL LIOABLE	
22	867	Maintenance of Other Equipment			
23	1	Total Maintenance - Transmission			
24	7	OTAL Transmission Expenses			
25		Distribution Expenses		***************************************	
26	Operation				
27	870	Operation Supervision & Engineering	\$310,037	\$367,051	18.39%
28	871	Distribution Load Dispatching	49,689	52,070	4.79%
29	872	Compressor Station Labor and Expenses	, , , , ,	02,010	4.7576
30	873	Compressor Station Fuel and Power			
31	874	Mains and Services Expenses	670,107	709,924	5.94%
32	875	Measuring & Reg. Station ExpGeneral	14,318	18,784	31.19%
33	876	Measuring & Reg. Station ExpIndustrial	4,627	6,295	36.05%
34	877	Meas. & Reg. Station ExpCity Gate Ck. Sta.	1,021	0,295 A	1 1
35	878	Meter & House Regulator Expenses	402,364	469,013	100.00%
36	879	Customer Installations Expenses	762,373	763,290	16.56%
37	880	Other Expenses	894,165	1,002,466	0.12%
38	881	Rents	18,007	19,295	12.11%
39	T	otal Operation - Distribution	\$3,125,687	\$3,408,192	7.15%
40	Maintenan	ce	\$0,720,007	Ψυ,400,192	9.04%
41	885	Maintenance Supervision & Engineering	\$128,763	\$169,457	24 600/
42	886	Maintenance of Structures & Improvements	1,077	\$169,457 117	31.60%
43	887	Maintenance of Mains	85,295	62,073	-89.14%
44	888	Maint. of Compressor Station Equipment	00,200	02,073	-27.23%
45	889	Maint. of Meas. & Reg. Station ExpGeneral	6,614	13,410	100 750/
46	890	Maint. of Meas. & Reg. Sta. ExpIndustrial	3,247	9,546	102.75%
47	891	Maint. of Meas. & Reg. Sta. EquipCity Gate	0,241	3,0 <del>4</del> 0	193.99%
48	892	Maintenance of Services	96,785	43,398	EE 400/
49	893	Maintenance of Meters & House Regulators	56,290		-55.16%
50	894	Maintenance of Other Equipment	168,046	55,511	-1.38%
51	Т	otal Maintenance - Distribution	\$546,117	199,463	18.70%
52	T	OTAL Distribution Expenses	\$3,671,804	\$552,975 \$3,061,167	1.26%
			Ψυ,υτ 1,004	\$3,961,167	7.88%

## MONTANA OPERATION & MAINTENANCE EXPENSES

Year: 2003

MONTANA OPERATION & MAINTENANCE EXPENSES					
	Account Number & Title	Last Year	This Year	% Change	
1					
2	Customer Accounts Expenses				
3	Operation				
4	901 Supervision	\$134,984	\$170,318	20.400/	
5	· '	1	· ·	26.18%	
6		455,640	509,095	11.73%	
•		1,158,643	1,191,971	2.88%	
7		43,209	231,718	436.27%	
8	The second of th	es 105,594	166,119	57.32%	
9			, , , , ,	07.027	
10	TOTAL Customer Accounts Expenses	\$1,898,070	\$2,269,221	19.55%	
11			Ψ <u>Ε</u> , <u>Ε</u> ΟΟ, <u>Σ</u> Ε Ι	19.00 /6	
12	Customer Service & Informational Expense	,e			
1	The second secon	· <b>S</b>			
	1 '				
14	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$4,302	\$3,782	-12.09%	
15		23,577	21,407	-9.20%	
16	The state of the s	p. 21,397	16,159	-24.48%	
17	910 Miscellaneous Customer Service & Info. Ex	p. 252	185	-26.59%	
18			100	-20.5976	
19	TOTAL Customer Service & Info. Expenses	\$40.500	¢44 500	40.440	
20	1	\$49,528	\$41,533	-16.14%	
21					
1 1	1				
	1 '				
23		\$94,223	\$90,477	-3.98%	
24	1 = xpoiiooo	209,214	199,693	-4.55%	
25	913 Advertising Expenses	16,717	19,297	15.43%	
26	916 Miscellaneous Sales Expenses	16,371	17,612		
27		10,071	17,012	7.58%	
28	TOTAL Sales Expenses	\$336,525	<b>#207.070</b>	0.010/	
29		\$330,323	\$327,079	-2.81%	
30	i e e e e e e e e e e e e e e e e e e e				
1	Operation Stative & General Expenses				
	l '				
32		\$953,917	\$1,125,594	18.00%	
33	1	537,763	629,862	17.13%	
34	, and a series of transforted	Cr.	-,	,070	
35	923 Outside Services Employed	161,130	175,709	0.050/	
36	924 Property Insurance	65,207		9.05%	
37	,	1 1	118,978	82.46%	
38	,	246,189	369,481	50.08%	
39	027 Franchis Descriptions & Benefits	851,084	1,160,161	36.32%	
,541	1				
1	000 5 11 6			18211.67%	
40	)	420	76,909		
40 41	929 (Less) Duplicate Charges - Cr.	420	76,909	10211.07 /0	
40	929 (Less) Duplicate Charges - Cr.		·		
40 41	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses	19,374	29,088	50.14%	
40 41 42 43	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses 930.2 Miscellaneous General Expenses	19,374 68,793	29,088 73,737	50.14% 7.19%	
40 41 42 43 44	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses 930.2 Miscellaneous General Expenses 931 Rents	19,374	29,088	50.14%	
40 41 42 43 44 45	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses 930.2 Miscellaneous General Expenses 931 Rents	19,374 68,793 48,659	29,088 73,737 48,269	50.14% 7.19%	
40 41 42 43 44 45 46	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses 930.2 Miscellaneous General Expenses 931 Rents  TOTAL Operation - Admin. & General	19,374 68,793	29,088 73,737	50.14% 7.19% -0.80%	
40 41 42 43 44 45 46	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses 930.2 Miscellaneous General Expenses 931 Rents  TOTAL Operation - Admin. & General Maintenance	19,374 68,793 48,659	29,088 73,737 48,269	50.14% 7.19% -0.80%	
40 41 42 43 44 45 46 47 48	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses 930.2 Miscellaneous General Expenses 931 Rents  TOTAL Operation - Admin. & General  Maintenance 935 Maintenance of General Plant	19,374 68,793 48,659	29,088 73,737 48,269	50.14% 7.19% -0.80% 28.97%	
40 41 42 43 44 45 46 47 48 49	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses 930.2 Miscellaneous General Expenses 931 Rents  TOTAL Operation - Admin. & General  Maintenance 935 Maintenance of General Plant	19,374 68,793 48,659 \$2,952,536 \$202,505	29,088 73,737 48,269 \$3,807,788	50.14% 7.19% -0.80% 28.97%	
40 41 42 43 44 45 46 47 48 49 50	929 (Less) Duplicate Charges - Cr. 930.1 General Advertising Expenses 930.2 Miscellaneous General Expenses 931 Rents  TOTAL Operation - Admin. & General  Maintenance 935 Maintenance of General Plant	19,374 68,793 48,659 \$2,952,536 \$202,505	29,088 73,737 48,269 \$3,807,788	50.14% 7.19%	

## MONTANA TAXES OTHER THAN INCOME.

1.00	MONTANA TAXES OTHER TH			Year: 2003
2000	Description of Tax Payroll Taxes	Last Year	This Year	% Change
		\$415,905	\$439,770	5.74%
2	Secretary of State	265	196	-26.04%
3	Highway Use Tax	115	167	45.22%
	Montana Consumer Counsel	37,867	66,214	74.86%
	Montana PSC	108,867	163,884	50.54%
	Franchise Taxes	16,260	18,128	11.49%
	Property Taxes	1,318,975	1,475,359	11.86%
8 9		4,393	4,800	9.26%
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50	TOTAL MT Taxes other than Income	\$1,902,647	\$2 169 510	40.070/
		Ψ1,302,047	\$2,168,518	13.97%

PAYMENTS FOR SERVICES TO PERSONS OTHER THAN EMPLOYEES - GAS

ji ka ja ja	Name of Recipient	CES TO PERSONS OTHER THAN EN			Year: 2003
1	ADP Proxy Service	Nature of Service	Total Company	<del> </del>	% Montana
2		Investor Commication Services	107,278	2,869	2.67%
3 4	API Construction Company	Construction Services	100,524		0.00%
5 6	Benco Equipment Company	Vehicle Maintenance	176,081	330	0.19%
7 8	Bullinger Tree Service	Tree Trimming Service	149,264		0.00%
9	Ceda Inc.	Boiler Maintenance	130,346		0.00%
11 12	Chief Construction	Construction Services	425,789	216	0.05%
13		Consultant - Investor Relations	120,574	3,224	2.67%
ì	Deloitte & Touche, LLP	Auditing and Consulting Services	580,088	1,072	0.18%
1		Annual Report	209,977	5,615	2.67%
ı	Edling Electric, Inc	Construction Services-Electrical	213,931		0.00%
1	Ernst & Young, LLP	Consulting Services	188,635	7,411	3.93%
I	Fischer Contracting	Contract Services	157,640	199	0.13%
	GE Energy Services	Construction Services	354,903		0.00%
l .	GE Packaged Power, Inc.	Construction - Turbine	1,425,000		0.00%
	H. Zinder & Associates	Consulting Services	901,610		0.00%
	Hamilton Spray	Contract Services - Pole Spraying	152,855		0.00%
	Hughes, Kellner, Sullivan	Legal Services	95,069	26,774	28.16%
	IBM	Contract Services - Computer Maintenance	117,482	14,189	12.08%
	Industrial Contractors, Inc	Construction Services	1,006,201		0.00%
	Interstate Engineering	Engineering Services	116,052		0.00%
	Intremountain Tree Expert Co.	Tree Trimming Service	120,614		0.00%

PAYMENTS FOR SERVICES TO PERSONS OTHER THAN EMPLOYEES - GAS

Year: 2003

2578452		ES TO PERSONS OTHER THAN EN		GAS	Year: 2003
13,600	Name of Recipient	Nature of Service	Total Company	Montana	% Montana
2		Consulting Services	438,307	54,864	12.52%
3	Jim's Water Services	Contract Services	239,836		0.00%
5		Tree Trimming Service	102,142		0.00%
7 8	Larson Design Office, Inc.	Contract Services - Office Design	87,529	2,341	2.67%
9	Leboeuf, Lamb, Grrene & Macrae	Legal Services	273,805	7,322	2.67%
	McDermott, Will & Emery	Legal Services	87,890	4,475	5.09%
	MCM General Contractors, Inc	Construction Services	78,443		0.00%
1	Miner & Miner	Consulting Services	99,016	12,534	12.66%
1	Moody's Investors Services	Financial Services	119,800	7,754	6.47%
1	New York Life	K-Plan Administrator	204,093	19	0.01%
I	New York Stock Exchange	Financial Services	132,515	3,544	2.67%
	Northern Capital	Top Plan Administrator	828,771		0.00%
	Norwest Mine Services, Inc	Consulting Services	75,249		0.00%
27 28	One Call Locators, LTD	Line Location Service	789,598	184,867	23.41%
29 30	Osmose, Inc.	Contract Services - Pole Treatment	137,916		0.00%
31 32	Outdoor Services Inc.	Contract Services - Meter Reading	218,935	15,298	6.99%
	Pipeline Services of Iowa Inc.	Contract Services - Gas Pipelines	493,587		0.00%
	Progressive Maintenance Co.	Custodial Services	82,143	8,653	10.53%
	Realfoundations Inc.	Contract Services - Computer System	157,336		0.00%
	Ritterbush Ellig Hulsing, PC	Consulting Services	129,739	64	0.05%
	Rocky Mountain Line	Construction Services	653,091	526,173	80.57%
	Rolta International, Inc	Contract Services	413,736	52,374	12.66%
				-	5 7 7 0
1					

PAYMENTS FOR SERVICES TO PERSONS OTHER THAN EMPLOYEES - GAS Year: 2003

200.0		ES TO FERSONS OTHER THAN EN		T	Year: 2003
	Name of Recipient	Nature of Service	Total Company	Montana	% Montana
1	Sargent & Lundy, LLC	Consulting Services	97,388		0.00%
3	Southern Cross Corporation	Contract Services - Leak Detection	209,663	46,808	22.33%
5	SSR Engineers	Engineering Services	80,521		0.00%
7	Standard & Poor's	Financial Services	105,340	6,192	5.88%
10	State-Line Contractors, Inc	Construction Services	392,669	379,987	96.77%
11	The Industrial Company Wyoming	Contract Services - Turbines	174,762		0.00%
	Thelen Reid & Priest, LLP	Legal Services	1,858,715	42,726	2.30%
1	The Structure Group	Contract Serv Software Install & Maint.	193,831	;	0.00%
17 18	,	Contract Services - Asphalt	85,113	85,113	100.00%
	Towers Perrin	Consultant - Compensation and Benefits	671,322	36,753	5.47%
21 22	Trinity Technologies	Contract Services - Software Maintenance	161,591	1,802	1.12%
23 24	Trusecure Corporation	Information System Security	159,315	4,260	2.67%
1	UBS Investment Bank	Consulting Services	480,881		0.00%
1	Ulmer Tree Services	Tree Trimming Service	88,177		0.00%
	Ulteig Engineers	Engineering Services	103,259		0.00%
ı	Underground Locators, LLC	Line Location Service	107,223		0.00%
1	US Bank	Bank Services	194,419	36,271	18.66%
	Utility Partners, LC	Consultant - Mobile Service Computer	206,773	13,205	6.39%
i .	Weber, Fick & Wilson Division	Consulting Services	109,689	16,698	15.22%
	Wells Fargo	Stock Transfer Agent and ESOP Admin	401,672	10,641	2.65%
	TOTAL Payments for Services		18,575,713	1,622,637	8.74%

POLITICAL ACTION COMMITTEES / POLITICAL CONTRIBUTIONS Year: 2003

Spandali.	BITTERE ACTION COMMITTEES / FOL		T	Year: 2003
43634	Description	Total Company	Montana	% Montana
1	Contributions to Candidates by PAC	\$4,300	\$100	2.33%
2				
3				
4				
5				
6				
7				
8				
9				
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11				
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38				
39				
40				
41				
42				
43	TOTAL Contributions	\$4,300	\$100	2.33%
		,	Ψ100	2.00/0

**Pension Costs** 

Year: 2003

1	Plan Name MDU Resources Group, Inc. Master Pension	on Plan Trust		Year: 2003		
1		<b>Defined Contribution</b>	Plan? No			
3	THE THE POLICE					
4	PROPRIETAF	RY SCHEDULE				
5						
\$100 M	Item	Current Year	Last Year	% Change		
	Change in Benefit Obligation					
	Benefit obligation at beginning of year					
1	Service cost					
9	Interest Cost					
	Plan participants' contributions					
;	Amendments	PROPI	, RIETARY SCHEDU	l F		
12	Actuarial (Gain) Loss			<u> </u>		
13	Acquisition					
14	Benefits paid					
15	Benefit obligation at end of year					
16	Change in Plan Assets					
	Fair value of plan assets at beginning of year					
	Actual return on plan assets					
	Acquisition	DD/DI	I RIETARY SCHEDU	,		
	Employer contribution	PROFI	TIETARY SCHEDU	LE		
	Plan participants' contributions					
22	Benefits paid					
	Fair value of plan assets at end of year					
24	Funded Status					
	Unrecognized net actuarial loss					
	Unrecognized prior service cost	PROP	RIETARY SCHEDU	LE		
	Unrecognized net transition obligation					
29	Accrued benefit cost					
	Weighted-average Assumptions as of Year End Discount rate					
		6.00	6.75	-11.11%		
	Expected return on plan assets	8.50	8.50	0.00%		
	Rate of compensation increase	4.75	4.50	5.56%		
34						
	Components of Net Periodic Benefit Costs					
1 1	Service cost					
, ,	Interest cost					
38	Expected return on plan assets	PROP	RIETARY SCHEDU	LE I		
39	Amortization of prior service cost			— <del></del> ,		
	Recognized net actuarial gain					
	Transition amount amortization					
	Net periodic benefit cost			i		
43						
44	Montana Intrastate Costs:					
45	Pension Costs	PROPE	I RIETARY SCHEDU	, _		
46	Pension Costs Capitalized	11.011	CIART SUMEDU	LL		
47	Accumulated Pension Asset (Liability) at Year End					
48	Number of Company Employees:					
49	Covered by the Plan					
50	Not Covered by the Plan	םם חור	 RIETARY SCHEDU			
51	Active	FROPE	VILIAKI SCHEDU	LE		
52	Retired					
53	Deferred Vested Terminated					
L						

**SCHEDULE 15** 

6.75

7.50

Page 1 of 2

-11.11%

0.00%

Other Post Employment Benefits (OPEBS) Year: 2003 Current Year Last Year % Change 1 Regulatory Treatment: 2 Commission authorized - most recent Docket number: Order numbers: 5 Amount recovered through rates -6 Weighted-average Assumptions as of Year End

TOTAL COMPANY

6.00

7.50

PROPRIETARY SCHEDULE

PROPRIETARY SCHEDULE

PROPRIETARY SCHEDULE

N/A

PROPRIETARY SCHEDULE 11 Rate of compensation increase 12 List each method used to fund OPEBs (ie: VEBA, 401(h)) and if tax advantaged: 13 VEBA

14 Describe any Changes to the Benefit Plan:

15 16

7 Discount rate

17 Change in Benefit Obligation

8 Expected return on plan assets

9 Medical Cost Inflation Rate

10 Actuarial Cost Method

18	B Benefit obligation at beginning of year		
19	Service cost		
20	Interest Cost		
2	Plan participants' contributions		
22	Amendments	PROPRIE PROPRIE	TARY SCHEDULE
23	Actuarial (Gain) Loss		
24	Acquisition		
25	Benefits paid		
26	Benefit obligation at end of year		
27	Change in Plan Assets		
28	Fair value of plan assets at beginning of year		

29 Actual return on plan assets 30 Acquisition PROPRIETARY SCHEDULE 31 Employer contribution

32 Plan participants' contributions 33 Benefits paid

34 Fair value of plan assets at end of year 35 Funded Status

36 Unrecognized net actuarial loss 37 Unrecognized prior service cost PROPRIETARY SCHEDULE 38 Unrecognized transition obligation

39 Accrued benefit cost 40 Components of Net Periodic Benefit Costs 41 Service cost

42 Interest cost 43 Expected return on plan assets 44 Amortization of prior service cost

45 Recognized net acturial gain 46 Transition amount amortization 47 Net periodic benefit cost

48 Accumulated Post Retirement Benefit Obligation Amount Funded through VEBA 49 50 Amount Funded through 401(h)

Amount Funded through Other 52 TOTAL 53 Amount that was tax deductible - VEBA 54

Amount that was tax deductible - 401(h) 55 Amount that was tax deductible - Other \_\_\_\_ 56 TOTAL

1/ Estimated.

51

Page 2 of 2

Other Post Employment Benefits (OPEBS) Continued

Year: 2003 Item Current Year Last Year % Change **Number of Company Employees:** 2 Covered by the Plan 3 Not Covered by the Plan 4 Active PROPRIETARY SCHEDULE 5 Retired 6 Spouses/Dependants covered by the Plan Montana 8 Change in Benefit Obligation 9 Benefit obligation at beginning of year 10 Service cost NOT APPLICABLE 11 Interest Cost 12 Plan participants' contributions 13 Amendments 14 Actuarial Gain 15 Acquisition 16 Benefits paid 17 Benefit obligation at end of year 18 Change in Plan Assets 19 Fair value of plan assets at beginning of year 20 Actual return on plan assets 21 Acquisition 22 Employer contribution 23 Plan participants' contributions 24 Benefits paid 25 Fair value of plan assets at end of year 26 Funded Status 27 Unrecognized net actuarial loss 28 Unrecognized prior service cost 29 Prepaid (accrued) benefit cost 30 Components of Net Periodic Benefit Costs 31 Service cost 32 Interest cost 33 Expected return on plan assets 34 Amortization of prior service cost 35 Recognized net actuarial loss 36 Net periodic benefit cost 37 Accumulated Post Retirement Benefit Obligation 38 Amount Funded through VEBA 39 Amount Funded through 401(h) 40 Amount Funded through other 41 TOTAL 42 Amount that was tax deductible - VEBA 43 Amount that was tax deductible - 401(h) 44 Amount that was tax deductible - Other 45 TOTAL 46 Montana Intrastate Costs: 47 Pension Costs 48 Pension Costs Capitalized Accumulated Pension Asset (Liability) at Year End 49 50 Number of Montana Employees: 51 Covered by the Plan 52 Not Covered by the Plan 53 Active 54 Retired 55 Spouses/Dependants covered by the Plan

Company Name: Montana-Dakota Utilities Co.

SCHEDULE 16

Year: 2003

TOP TEN MONTANA COMPENSATED EMPLOYEES (ASSIGNED OR ALLOCATED)

	TOP TEN MONTA	NA COMI E	NOALLO	EMITLOT	LES (ASSIGNI	ED OR ALLO	
Line						Total	% Increase
No.	,		_		Total	Compensation	Total
	Name/Title	Base Salary	Bonuses	Other	Compensation	Last Year	Compensation
1							
2							
		1					
3							
4							
5		PF	ROPRII	ETARY	SCHED		
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SCHEDULE 17 Year: 2003

## COMPENSATION OF TOP 5 CORPORATE EMPLOYEES - SEC INFORMATION

	COMBINSATION		, , , , , , , , , , , , , , , , , , ,		OTELS SEC	INTORNALI	1011
Line						Total	% Increase
No.					Total	Compensation	Total
140.	Name/Title	Base Salary	Bonuses	Other 1/	Compensation	Last Year 3/	Compensation
1	Martin A. White - Chairman of the Board, President & C.E.O.	\$596,308	\$1,200,000	\$778,732	\$2,575,040	\$1,031,878	150%
2	Ronald D. Tipton - C.E.O. of Montana-Dakota Utilities Co. and Great Plains Natural Gas Co.	319,751	211,464	98,708	629,923	424,273	48%
3	Warren L. Robinson - Executive Vice President, Treasurer & Chief Financial Officer	318,154	320,000	273,880	912,034	466,605	95%
4	Lester H. Loble, II - Vice President, General Counsel & Secretary 2/	268,662	270,000	240,395	779,057	397,503	96%
5	Vernon A. Raile - Senior Vice President, Controller & Chief Accounting Officer	198,615	180,000	95,251	473,866	264,011	79%

<sup>1/</sup> See page 20a for details.

<sup>2/</sup> Mr. Loble retired on January 2, 2004.

<sup>3/</sup> See page 20a Note 10.

### **EXECUTIVE COMPENSATION**

### **SUMMARY COMPENSATION TABLE**

				Long					
	Annual compensation				Awa	ards	Payouts		
Name and principal position	(b) Year	Salary (\$)	(d) Bonus(2) (\$)	(e) Other annual compen- sation(3) (\$)	(f) Restricted stock awards (\$)	(g) Securities underlying Options/ SARs(1) (#)	(h) LTIP payouts (S)	(i) All other compensation(8) (\$)	
Martin A. White  —Chairman of the Board, President & CEO	2003 2002 2001	596,308 517,038 450,000	1,200,000 509,340 374,500		—(4) — 594,800(5)		772,732(7)	6,000 5,500(10) 5,100	
Ronald D. Tipton  —CEO of Montana-Dakota Utilities Co. and Great Plains Natural Gas Co.	2003 2002 2001	319,751 306,815 279,038	211,464 111,958 35,437		—(4) — 148,700(5)	— — 108,000(6)	92,708(7) — —	6,000 5,500(10) 5,100	
Warren L. Robinson Executive Vice President and Chief Financial Officer	2003 2002 2001	318,154 278,265 237,077	320,000 182,840 146,290		—(4) — 148,700(5)	— 93,600(6)	267,880(7) — —	6,000 5,500(10) 5,100	
Lester H. Loble, II Executive Vice President, General Counsel & Secretary(9)	2003 2002 2001	268,662 236,688 190,846	270,000 153,455 105,219	1,860 13,291	—(4) — 118,960(5)	— 81,900(6)	234,395(7) — —	6,000 5,500(10) 5,100	
Vernon A. Raile  —Senior Vice President and Chief Accounting Officer	2003 2002 2001	198,615 169,037 146,394	180,000 88,808 58,122	1,095 10,194	—(4) — 44,610(5)	31,200(6)	89,293(7) — —	5,958 5,071 3,250	

- (1) Adjusted for the three-for-two stock split on October 29, 2003.
- (2) Granted pursuant to the Executive Incentive Compensation Plan.
- (3) Above-market interest on deferred compensation.
- (4) At December 31, 2003, the Named Officers held the following amounts of restricted stock: Mr. White—44,400 shares (\$1,057,164); Mr. Tipton—14,700 shares (\$350,007); Mr. Robinson—13,260 shares (\$315,721); Mr. Loble—10,320 shares (\$245,719) and Mr. Raile—5,850 shares (\$139,289).
- (5) Valued at fair market value on the date of grant. Nonpreferential dividends are paid on the restricted stock.
- (6) Options granted pursuant to the 1992 KESOP or the 1997 Executive Long-Term Incentive Plan for the 2001-2003 performance cycle.
- (7) Dividend equivalents paid with respect to options granted pursuant to the 1992 KESOP or the 1997 Executive Long-Term Incentive Plan for the 2001-2003 performance cycle.
- (8) Totals shown are the Company contributions to the Company 401(k) Retirement Plan.
- (9) Mr. Loble retired on January 2, 2004.
- (10) Adjusted by \$500 from amount reported last year.

# AGGREGATED OPTION/SAR EXERCISES IN LAST FISCAL YEAR AND FISCAL YEAR-END OPTION/SAR VALUES

(a)	(b) Shares acquired on exercise (#)(2)	(c) Value realized (\$)	(d) Number of securities underlying unexercised options at fiscal year-end(1)(2) (#)		(e)  Value of unexercised, in-the- money options at fiscal year-end (\$)	
Name			Exercisable	Unexercisable	Exercisable	Unexercisable
Martin A. White	91,140	709,373	0	270,000	0	1,125,441
Ronald D. Tipton	73,687	606,939	0	108,000	0	450,176
Warren L. Robinson	56,925	443,066	0	93,600	0	390,153
Lester H. Loble, II	9,150	131,770	41,850	81,900	414,805	341,384
Vernon A. Raile	23,445	203,190	0	31,200	0	130,051

- (1) Vesting is accelerated upon a change in control.
- (2) Adjusted for the three-for-two stock split on October 29, 2003.

# LONG-TERM INCENTIVE PLANS—AWARDS IN LAST FISCAL YEAR

			Estim non	Estimated future payouts under non-stock price-based plans		
(a) Name	(b) Number of shares, units or other rights (#)(1)(2)	(c) Performance or other period until maturation or payout	(d) Threshold (\$ or #)	(c) Target (\$ or #)	(f) Maximum (\$ or #)	
Martin A. White	11,389	2002-2004	1,139 shares \$1,333 Dividend Equivalents	11,389 shares \$13,325 Dividend Equivalents	22,778 shares \$26,650 Dividend Equivalents	
	11,389	2003-2005	1,139 shares \$2,107 Dividend Equivalents	11,389 shares \$21,070 Dividend Equivalents	22,778 shares \$42,139 Dividend Equivalents	
Ronald D. Tipton	3,876	2002-2004	388 shares \$454 Dividend Equivalents	3,876 shares \$4,535 Dividend Equivalents	7,752 shares \$9,070 Dividend Equivalents	
	3,876	2003-2005	388 shares \$718 Dividend Equivalents	3,876 shares \$7,171 Dividend Equivalents	7,752 shares \$14,341 Dividend Equivalents	
Warren L. Robinson	3,873	2002-2004	387 shares \$453 Dividend Equivalents	3,873 shares \$4,531 Dividend Equivalents	7,746 shares \$9,063 Dividend Equivalents	
	3,873	2003-2005	387 shares \$716 Dividend Equivalents	3,873 shares \$7,165 Dividend Equivalents	7,746 shares \$14,330 Dividend Equivalents	
Lester H. Loble, II	2,883	2002-2004	288 shares \$337 Dividend Equivalents	2,883 shares \$3,373 Dividend Equivalents	5,766 shares \$6,746 Dividend Equivalents	
	2,883	2003-2005	288 shares \$533 Dividend Equivalents	2,883 shares \$5,334 Dividend Equivalents	5,766 shares \$10,667 Dividend Equivalents	
Vernon A. Raile	1,423	2002-2004	142 shares \$166 Dividend Equivalents	1,423 shares \$1,665 Dividend Equivalents	2,846 shares \$3,330 Dividend Equivalents	
	1,423	2003-2005	142 shares \$263 Dividend Equivalents	1,423 shares \$2,633 Dividend Equivalents	2,846 shares \$5,265 Dividend Equivalents	

<sup>(1)</sup> Adjusted for the three-for-two stock split on October 29, 2003.

(2) Performance shares were granted in 2003 under the 1997 Executive Long-Term Incentive Plan and represent the opportunity to receive Company Common Stock at the end of the performance period based upon the Company's total shareholder return relative to a peer group of companies. The performance shares shown in column (b) are at the target level. The payout ranges from 0% for a rank less than 40<sup>th</sup> percentile, to 10% at the 40<sup>th</sup> percentile, 100% at the 50<sup>th</sup> percentile and 200% at the 100<sup>th</sup> percentile. Dividend equivalents also were granted and will be paid out in cash in an amount equal to the total dividends declared during the performance period on any shares that are actually earned by the participant. Performance shares and dividend equivalents that are not earned are forfeited. Vesting is accelerated upon a change in control.

### PENSION PLAN TABLE

			Years of Service		
Remuneration	15	20	25	30	35
\$125,000	\$ 79,211	\$ 87,735	\$ 96,259	\$104,783	\$113,307
150,000	95,329	105,665	116,002	126,338	136,674
175,000	111,446	123,595	135,744	147,893	160,042
200,000	129,484	143,445	157,407	171,368	185,329
225,000	140,464	154,425	168,387	182,348	196,309
250,000	151,384	165,345	179,307	193,268	207,229
300,000	187,624	201,585	215,547	229,508	243,469
350,000	235,204	249,165	263,127	277,088	291,049
400,000	276,184	290,145	304,107	318,068	332,029
450,000	316,084	330,045	344,007	357,968	371,929
500,000	387,484	401,445	415,407	429,368	443,329
550,000	387,484	401,445	415,407	429,368	443,329
600,000	479,884	493,845	507,807	521,768	535,729

The Table covers the amounts payable under the Salaried Pension Plan and non-qualified Supplemental Income Security Plan (SISP).

Pension benefits are determined by the step-rate formula that places emphasis on the highest consecutive 60 months of earnings within the final 10 years of service.

Benefits for single participants under the Salaried Pension Plan are paid as straight life amounts and benefits for married participants are paid as actuarially reduced pensions with a survivorship benefit for spouses, unless participants choose otherwise.

The Salaried Pension Plan also permits pre-retirement survivorship benefits upon satisfaction of certain conditions. Additionally, certain

reductions are made for employees electing early retirement.

The Internal Revenue Code places maximum limitations on benefit amounts that may be paid under the Salaried Pension Plan.

The Company has adopted a non-qualified SISP for senior management personnel. As of December 31, 2003, 99 senior management personnel were participating in the SISP, including the Named Officers.

Both plans cover salary shown in column (c) of the Summary Compensation Table and exclude bonuses and other forms of compensation.

Upon retirement and reaching age 65, participants in the SISP may elect a retirement benefit or a survivors' benefit with the benefits payable monthly for 15 years or as an equivalent life annuity.

As of December 31, 2003, the Named Officers were credited with the following years of service under the plans:

Name	Pension Service Years	SISP Service Years
Martin A. White	12	12
Ronald D. Tipton	20	20
Warren L. Robinson	15	15
Lester H. Loble, II	16	16
Vernon A. Raile	23	22

The maximum years of service for benefits under the Pension Plan is 35. Vesting under the SISP begins at 3 years and is complete after

10 years. Benefit amounts under both plans are not subject to reduction for offset amounts.

## CHANGE-OF-CONTROL AND SEVERANCE ARRANGEMENTS

The Company entered into Change of Control Employment Agreements with the Named Officers and other executives ("executives") in November 1998, which provide certain protections to the executives in the event there is a change of control of the Company.

If a change of control occurs, the agreements provide for a three-year employment period from the date of the change of control, during which the executive is entitled to receive a base salary not less than the highest amount paid within the preceding twelve months, and annual bonuses not less than the highest bonus paid within the three years before the change of control, and to participate in the Company's incentive, savings, retirement and welfare benefit plans.

The agreements also provide that specified severance payments and benefits would be provided if the executive's employment is terminated during the employment period (or if connected to the change of control, prior thereto) by the Company, other than for cause or disability, or by the executive for good reason, which includes for any reason during the 30-day period beginning on the first anniversary of the change of control.

In such event, the executive would receive an amount equal to three times his annual base pay plus three times his highest annual bonus (as defined). In addition, he would receive (i) an immediate pro-rated cash-out of his bonus for the year of termination based on the highest annual bonus and (ii) an amount equal to the excess of (a) the actuarial equivalent of the benefit under Company qualified and nonqualified retirement plans that he would receive if he continued employment with the Company for an additional three years over (b) the actual benefit paid or payable under these plans.

The executive and family would continue to be covered by the Company's welfare benefit plans for three years. The executive also would receive outplacement benefits. Finally, the executive would receive an additional payment if necessary to make him or her whole for any federal excise tax on excess parachute payments imposed upon the executive, unless the total parachute payments were not more than 110% of the safe harbor amount for that tax (in which event the executive's payments would be reduced to the safe harbor amount).

For these purposes, "cause" generally means the executive's willful and continued failure to substantially perform his duties or willfully engaging in illegal conduct or misconduct materially injurious to the Company. "Good reason" generally includes the diminution of the executive's position, authority, duties or responsibilities, the reduction of the executive's pay or benefits, and relocation or increased travel obligations.

Subject to certain exceptions described in the agreements, a "change of control" is defined in general as (i) the acquisition by an individual, entity, or group of 20% or more of the Company's voting securities; (ii) a turnover in a majority of the Board of Directors without the approval of a majority of the members of the Board who were

members of the Board as of November 1998 or whose election was approved by such Board members; (iii) a merger or similar transaction; or (iv) the stockholders' approval of the Company's liquidation or dissolution.

The Company entered into an agreement with Lester H. Loble, II in connection with Mr. Loble's retirement on January 2, 2004. Mr. Loble agreed to provide consulting services to the Company for six months after his retirement for which he was paid \$142,500. Mr. Loble also was entitled to keep certain office equipment. Other benefits to which Mr. Loble is entitled are determined in accordance with the terms and provisions of the Company's plans and programs.

## COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION

#### Purpose

The Compensation Committee of the Board of Directors has direct responsibility for determining compensation of the Company's executive officers and for producing an annual report on executive compensation for inclusion in the Company's proxy statement. Composed entirely of non-employee Directors, the Committee meets quarterly to review and determine compensation for the executive officers, including the Chief Executive Officer.

### **Executive Compensation**

Based upon a study of the Company's executive compensation programs in 2002, the Committee made several changes to its approach to long-term incentive compensation, including the elimination of stock options and restricted stock grants effective in 2003.

The Committee believes that appropriate compensation levels succeed in both attracting and motivating high quality employees. To implement this philosophy, the Committee analyzes trends in compensation among comparable companies participating in the oil and gas industry, segments of the energy and mining industries, the

peer group of companies used in the graph following this report, and similar companies from general industry. The Committee then sets compensation levels that it believes are competitive within the industry and structured in a manner that rewards successful job performance. There are three components of total executive compensation: base salary, annual incentive compensation, and long-term incentive compensation.

In setting base salaries, the Committee does not use a particular formula. In addition to the above data, other factors the Committee uses in its analysis include the executive's current salary in comparison to the competitive industry standard as well as individual performance. Mr. White, the Chairman, President and Chief Executive Officer, received a 15.4% increase in base salary for 2003. During 2003, only approximately 21.2% of Mr. White's compensation was base pay. The remainder was performance-based. This reflects the Committee's belief in the importance of having substantial at risk compensation to provide a direct and strong link between performance and executive pay. For the other Named Officers, the Committee targeted salaries at the midpoint of the competitive industry standard. The other Named Officers received base salary increases averaging 11.98% for 2003.

In keeping with the Committee's belief that compensation should be directly linked to successful performance, the Company employs both annual and long-term incentive compensation plans. The annual incentive compensation is determined under the Executive Incentive Compensation Plan. The Committee makes awards based upon the level of corporate earnings, cost efficiency, and individual performance. Mr. White received a total of \$1,200,000 (or 200% of the targeted amount) in annual incentive compensation for 2003; the other Named Officers received an average of \$245,366 or 180% of the targeted amount, based upon achievement of corporate earnings and individual performance above the target level.

Long-term incentive compensation serves to encourage successful strategic management and is awarded under the 1997 Executive Long-Term Incentive Plan.

Effective in 2003, several changes were made to the long-term incentive program as a result of the study discussed above. The Committee does not expect to make additional stock option or restricted stock grants under the 1997 Executive Long-Term Incentive Plan. Beginning with grants made in 2003, the Committee is using performance shares, with dividend equivalents, as the form of long-term incentive compensation. These awards are expected to be made annually. The performance periods will generally be three years, and performance goals will compare Company performance against a peer group in specified areas. Performance shares and dividend equivalents will be paid out, if earned, between 10% and 200% of the target award. Performance shares will be paid out in stock and dividend equivalents in cash. Awards for two performance periods were made to executive officers in 2003-2002-2004 and 2003-2005. The level of award for each executive officer was determined by using the Committee approved target incentive guidelines. This new long-term award is designed to ensure the retention value and the motivation effect of the Company's long-term compensation program on the Company's executive officers.

In recent years, the Committee has used stock options with dividend equivalents and performance-accelerated restricted stock as the components of long-term incentive compensation. Options were granted every three years with three-year performance cycles. The options

became exercisable automatically in nine years, but vesting was accelerated if the performance goals were met after three years. The size of the awards was based upon the executive's established pay grade, which took into consideration the job's internal value, based on overall complexity and responsibility, and external value as reflected in a market competitiveness comparison.

Options with a three-year performance cycle (2001-2003) and related dividend equivalents were granted in 2001. Performance goals established by the Committee and described in the 2002 Proxy Statement for the 2001-2003 performance cycle were exceeded; therefore, exercisability of the options was accelerated and dividend equivalents were earned at 151.7%, except for Mr. Tipton for whom the exercisability of 45.5% of his options was accelerated and dividend equivalents were earned at the same percent. No additional options were granted in 2003.

In addition, the Committee accelerated vesting of 67 percent of the restricted stock granted under the 1997 Executive Long-Term Incentive Plan, based on achievement of performance goals for the three-year period 2001-2003 at the 67th percentile.

At December 31, 2003, there were approximately 4.2 million options outstanding under the Company's various plans, which is approximately 3.7% of shares outstanding.

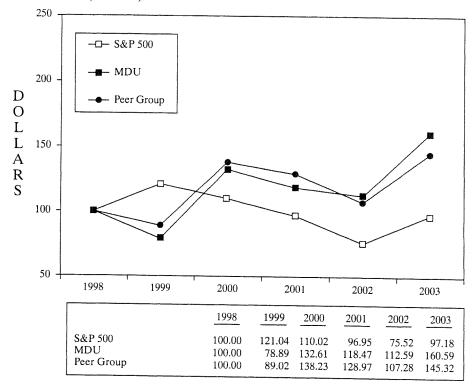
In 1994, the Board of Directors adopted Stock Ownership Guidelines under which executives are required to own Company Common Stock valued from one to four times their annual salary.

The Committee monitors the impact of federal tax laws on executive compensation, including Section 162(m) of the Internal Revenue Code. The deductibility of some types of compensation depends upon the timing of an executive's vesting or exercise of awards or on whether such awards qualify as "performance-based" under the provisions of Section 162(m). The Committee will consider the possible tax effect when structuring performance-based compensation but may pay compensation to its executive officers that is not fully deductible.

Harry J. Pearce, Chairman Thomas Everist, Member Patricia L. Moss, Member Homer A. Scott, Jr., Member

## MDU RESOURCES GROUP, INC. COMPARISON OF FIVE YEAR TOTAL STOCKHOLDER RETURN (1)

Total Stockholder Return Index (1998=100)



(1) All data is indexed to December 31, 1998, for the Company, the S&P 500, and the Peer Group. Total stockholder return is calculated using the December 31 price for each year. It is assumed that all dividends are reinvested in stock at the frequency paid, and the returns of each component peer issuer of the group is weighted according to the issuer's stock market capitalization at the beginning of the period.

Peer Group issuers are Allegheny Energy, Inc., Allete, Inc., Alliant Energy Corporation, Black Hills Corporation, Comstock Resources, Inc., Equitable Resources, Inc., Florida Rock Industries, Inc., Hanson PLC ADR, KeySpan Corporation, Kinder Morgan, Inc., Louis Dreyfus Natural Gas Corp. (returns included for the full years of trading for 1998 through 2000. Discontinued trading in 2001, the result of the acquisition by Dominion Resources, Inc.), Martin Marietta Materials, Inc., Newfield Exploration Company, NICOR, Inc., OGE Energy Corp., ONEOK, Inc., Peoples Energy Corporation, Pogo Producing Company, Quanta Services, Inc., Questar Corporation, SCANA Corporation, Stone Energy Corporation, TECO Energy, Inc., UGI Corporation, Vectren Corporation (formerly Indiana Energy, Inc.), Vulcan Materials Company, and XTO Energy, Inc. (formerly Cross Timbers Oil Company).

**SCHEDULE 18** 

### **BALANCE SHEET**

Page 1 of 3 Year: 2003

22 January	BALANCE SHEET				
440	4	Account Number & Title	Last Year	This Year	% Change
1	1	Assets and Other Debits			Ţ,
2					
3		Gas Plant in Service	\$207,668,012	\$214,218,620	3.15%
4	1	Property Under Capital Leases			
5	I .	Gas Plant Purchased or Sold			
6	l .	Gas Plant Leased to Others	25,772	25,772	0.00%
7	1	Gas Plant Held for Future Use			
8	•	Production Properties Held for Future Use			
9	I .	Completed Constr. Not Classified - Gas			
10		Construction Work in Progress - Gas	2,238,797	1,932,649	-13.67%
11	108	(Less) Accumulated Depreciation	(131,500,970)		2.83%
12	1	(Less) Accumulated Amortization & Depletion	(531,369)	1 , , , , , , , , , , , ,	
13	1	Gas Plant Acquisition Adjustments	13,942,794	13,942,794	0.00%
14	115	(Less) Accum. Amort. Gas Plant Acq. Adj.	(1,104,166)		55.20%
15	1	Other Gas Plant Adjustments	(, , , , , , , , , , , , , , , , , , ,	(1,7,70,0,0)	00.20 /6
16	1	Gas Stored Underground - Noncurrent	1,913,520	2,361,258	23.40%
17		Other Utility Plant	640,284,477	662,364,228	3.45%
18		Accum. Depr. and Amort Other Utl. Plant	(363,347,129)	(375,000,947)	
19		TOTAL Utility Plant	\$369,589,738	\$382,360,562	3.46%
20		roperty & Investments		<del>\$002,000,002</del>	3.40 /
21	1	Nonutility Property	\$174,544	\$1,036,084	493.59%
22	122	(Less) Accum. Depr. & Amort. of Nonutil. Prop.	(79,695)	(353,568)	343.65%
23	123	Investments in Associated Companies	(, 5,555)	(000,000)	343.03%
24		Investments in Subsidiary Companies	1,130,703,822	1,278,850,163	12 100/
25	1	Other Investments	26,757,835	22,254,889	13.10%
26	3	Sinking Funds		22,204,009	-16.83%
27		TOTAL Other Property & Investments	\$1,157,556,506	\$1,301,787,568	12.46%
		& Accrued Assets		+ 1,00 1,707,000	12.40 /0
29	1	Cash	\$5,959,888	\$861,378	-85.55%
1	132-134	Special Deposits	1,200	1,200	0.00%
31	135	Working Funds	130,965	15,965	-87.81%
32	136	Temporary Cash Investments	3,297,879	8,529,412	158.63%
33	141	Notes Receivable	1,251,676	0,023,412	130.03%
34	142	Customer Accounts Receivable	28,398,322	37,004,255	30.30%
35	143	Other Accounts Receivable	2,365,820	3,987,038	
36	144	(Less) Accum. Provision for Uncollectible Accts.	(241,038)	(319,419)	68.53% 32.52%
37	145	Notes Receivable - Associated Companies	(2.1,000)	(010,418)	32.32%
38	146	Accounts Receivable - Associated Companies	16,147,799	17,473,063	0 040/
39	151	Fuel Stock	2,233,437	2,753,765	8.21%
40	152	Fuel Stock Expenses Undistributed	2,200,407	2,100,100	23.30%
41	153	Residuals and Extracted Products			
42	154	Plant Materials and Operating Supplies	5,894,011	6,197,652	F 450/
43	155	Merchandise	1,012,624		5.15%
44	156	Other Material & Supplies	1,012,024	1,139,740	12.55%
45	163	Stores Expense Undistributed			
46	164.1	Gas Stored Underground - Current	15,322,047	19 420 454	00.040
47	165	Prepayments	7,220,656	18,438,454	20.34%
48	166	Advances for Gas Explor., Devl. & Production	1,220,000	8,839,446	22.42%
49	171	Interest & Dividends Receivable			ļ
50	172	Rents Receivable			
51	173	Accrued Utility Revenues	20 620 002	27 005 005	00.55
52	174	Miscellaneous Current & Accrued Assets	20,628,893	27,625,923	33.92%
53		FOTAL Current & Accrued Assets	57,814	117,438	103.13%
	· · · · · · · · · · · · · · · · · · ·		\$108,430,317	\$132,665,310	22.35%